

Richard Saltzman

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Managing Director

Rich Saltzman is a Managing Director in Jefferies' Private Capital Advisory practice and is based in New York. He is responsible for advising financial sponsors on strategic alternatives and liquidity solutions available in the secondary market.

Mr. Saltzman has advised clients across a range of transactions, including single- and multi-asset continuation funds, strip sales, fund tenders, capital raises and other structured solutions. Prior to joining Jefferies, Mr. Saltzman was the Head of Secondary Advisory at Houlihan Lokey and prior to that was a member of the M&A group at Houlihan Lokey. Earlier in his career, he worked at a boutique investment bank focused on distressed M&A and restructuring.

Mr. Saltzman graduated with a B.A. in Economics from Union College.