

# Shaping Health Care & Life Sciences Through Strategic Vision

Navigating complexity and driving change across the health care and life sciences sectors

Our cross-disciplinary team is positioned to deliver industry-calibrated advice critical to executing transactions, resolving disputes and managing risk for businesses operating or investing in the Healthcare and Life Sciences sectors.

We deliver value by combining our deep understanding of these verticals with our technical expertise, our transactional strength and our seasoned dispute resolution capabilities. We bring together decades of experience across a wide range of transaction structures, disputes, technologies and life cycle stages. We counsel businesses in developing rock solid offensive and defensive patent portfolios, filling their pipelines and spinning off technologies, executing all manner of commercial and financing transactions and navigating the health care regulatory landscapes. We have a proven track record of success in bet-the-company litigation in the antitrust, intellectual property and commercial dispute arenas. Our integrated approach allows us to provide comprehensive and seamless service to our clients around the globe.

## Capital Markets

- Deep experience with initial public offerings for companies in life sciences and healthcare services
- Follow-on equity offerings and debt financing transactions across industries
- Private capital raising transactions, including PIPEs and convertible notes
- Experience working both for issuers and underwriters in public and private financings
- Counseling on regulatory compliance, including SEC regulations and listing rules
- Disclosure support for periodic and current reports, as well as proxy statements

## Healthcare

- Advising on the full range of health care transactions, including M&A, platform investments, financing, strategic partnerships and joint ventures
- Supporting investments in, sales of, and partnerships with, financially distressed providers and hospitals
- Structuring transactions to account for emerging state laws requiring notice and/or approval for private investment in health care and restrictions on corporate practice
- Advising on reimbursement compliance and participation in federal, state and private health plans, including Medicare Advantage and value-based care models
- Counseling on federal and state regulatory audits and investigations
- Evaluating and developing compliance infrastructures to proactively address fraud and abuse risk, provider engagements, licensing, clinical trial and animal research oversight, AI and genetics research, and data privacy and security

## **Life Sciences and MedTech Patent Litigation**

- Recognized strength in high-stakes life sciences patent litigation, representing branded and innovative companies in disputes involving biologics, small-molecule drugs, medical devices, diagnostics and digital health technologies
- Deep experience in Hatch-Waxman and BPCIA litigation, including ANDA and biosimilar matters in federal courts, with a strong track record managing parallel district court, PTAB and appellate proceedings
- Sophisticated trial and appellate capability, with litigators who regularly handle technically complex patent cases through trial and appeal, working seamlessly with scientific and industry experts
- Strategic coordination of PTAB and district court proceedings, leveraging inter partes review and other post-grant strategies to maximize leverage and manage litigation risk
- Integrated IP and regulatory insight, drawing on Proskauer's regulatory teams to align patent litigation strategy with product approval, launch and lifecycle management considerations
- Business-focused advocacy for market-critical products, emphasizing efficient resolutions that protect exclusivity, market share and long-term commercial value
- Trial-ready litigators with strong judgment, focused on resolving disputes efficiently while protecting enterprise value, reputation and long-term commercial objectives

## **Life Sciences & Technology / IP Transactions**

- Negotiating complex technology and strategic transactions in the life sciences sector, including joint ventures, strategic alliances and licensing, technology development, sponsored research and collaboration deals
- Counseling on life sciences-specific deal points and IP issues in connection with investments and financings, as well as sales or acquisitions of pharmaceutical, biotechnology and medical devices companies or their technologies
- Advising on the design and execution of practical strategies to responsibly navigate the opportunities and risks in integrating generative AI into life sciences businesses
- Negotiating contracts to support R&D and commercial stages of the product life cycle, including agreements with contract research organizations, clinical trial sites, manufacturers, suppliers, distributors, consultants and other third parties
- Providing day-to-day counseling and strategic advice regarding all facets of operating a business within the life sciences industry

## **Private Credit**

- Advising on the full range of life sciences transactions, including fund formation, fundraising, M&A, licensing deals, investments and strategic alliances
- Representing investors in their life sciences investments, including research institutions
- Structuring, negotiating and diligencing direct lending transactions in the life sciences

## **Private Equity Transactions / Mergers & Acquisitions**

- Advising PE sponsors on the acquisition, growth, and exit of health care and life sciences platforms
- Executing complex provider, digital health and life sciences services transactions, including platform formations, and add-ons
- Conducting targeted regulatory diligence addressing reimbursement, licensure, fraud & abuse, corporate practice of medicine and other deal-critical issues
- Integrating corporate, regulatory, IP, tax and employment guidance to streamline transaction execution and reduce post-closing risk
- Structuring governance, equity and commercial arrangements to support long-term value creation for sponsors and portfolio companies

## **Private Investment Funds**

- Advising on leading buyout, venture and credit sponsors across the healthcare and life sciences ecosystem
- Providing end-to-end counsel on fund formation, secondary transactions, co-investments and other complex fund solutions, delivering innovative, practical advice tailored to the commercial and structural realities of healthcare and life sciences investing
- Working with sponsors at every stage of the investment lifecycle, from early-stage life sciences and biotech innovation to growth equity, buyout and specialty healthcare credit strategies, supporting the creation and scaling of innovative healthcare and life sciences companies

## Meet Our Team

### Our J.P. Morgan Healthcare Conference Attendees

For more regarding our healthcare, life science and M&A practices, please contact one of the following team members or your usual Proskauer contact:

### Awards & Recognition

## Chambers AND PARTNERS

Health Care  
Band 1  
New York 2025

Health Care  
Highly Regarded  
Band 1  
Nationwide 2025

## Legal500

Health Care  
Service Providers  
2025



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