A Proskauer Webinar Series

# The Evolving Site of Health Care:

## RWI: Key Considerations for Representation and Warranty Insurance in the Health Care Sector

Tuesday, June 29, 2021

Proskauer

# Speaker Bio

**Matt Heinz**
Partner & Co-leader

mheinz@lockton.com

Matt Heinz joined Lockton in January 2021 as a Partner and co-leader of its Transaction Liability practice.

Prior to joining Lockton, he served as a Senior Managing Director and Co-Practice Leader of Aon's North American transaction liability team, where he built out a practice that facilitated the wide-scale adoption of insurance products that augment M&A deals.

He brings over a decade of transaction liability insurance experience, serving as both an underwriter and broker during his time in the industry. Before his career in insurance, Heinz was a corporate attorney at Proskauer Rose.

# Speaker Bio

**Philip Z. Glorieux**
Director of Healthcare

pglorieux@ambridge-group.com

Philip (“Phil”) Glorieux joined Ambridge in 2016 to launch the firm’s healthcare R&W underwriting initiative.

His background includes six years in private legal practice counseling university medical centers and private equity clients in healthcare regulatory, professional liability and transactional matters.

Prior to joining Ambridge, Phil worked at the law firms of Willkie Farr & Gallagher LLP and Martin Clearwater & Bell LLP. He received a B.A. from Tulane University and a J.D. from New York Law School.

# Speaker Bio

**Brian Thede**
Senior Vice President, Healthcare

Brian.Thede@ethosspecialty.com

Brian Thede joined Ethos in February 2018. Brian is currently serving as the lead underwriter for healthcare regulatory risks in Ethos' M&A Insurance unit. Over the past four years, Brian has underwritten R&W insurance for over 300 healthcare M&A transactions. Brian regularly serves on panels at industry conferences with a focus on healthcare regulatory risk, and he has developed an extensive network of contacts in the healthcare M&A advisory, regulatory and healthcare insurance brokerage communities.

Brian's career has spanned insurance, consulting and finance. He spent seven years at McKinsey in New York, specializing in financial risk while becoming an Associate Principal. Following McKinsey, Brian was CEO of a subrogation services company he turned around and sold to a public company. In 2010, Brian moved into healthcare and co-founded a medical billing company focused on recovering uncompensated care for hospitals. Most recently, Brian pioneered the development of a coverage solution for healthcare regulatory risks in healthcare M&A in 2014. After founding a regulatory diligence firm, Brian partnered with Ironshore Insurance to underwrite the regulatory exposures for representation and warranty insurance. Brian has continually worked to develop deep knowledge of healthcare regulatory risks. Brian also has a finance background, having been a commercial and investment banker in the first five years of his career.

Brian holds a Masters in Business Administration, with distinction, from the University of Pennsylvania's Wharton School, and a BA in economics from Bowdoin College.

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