Antitrust Insights Webinar Series

Antitrust in a Streaming World:

The Influence of Competition Law on Music, Film and the Entertainment Industry

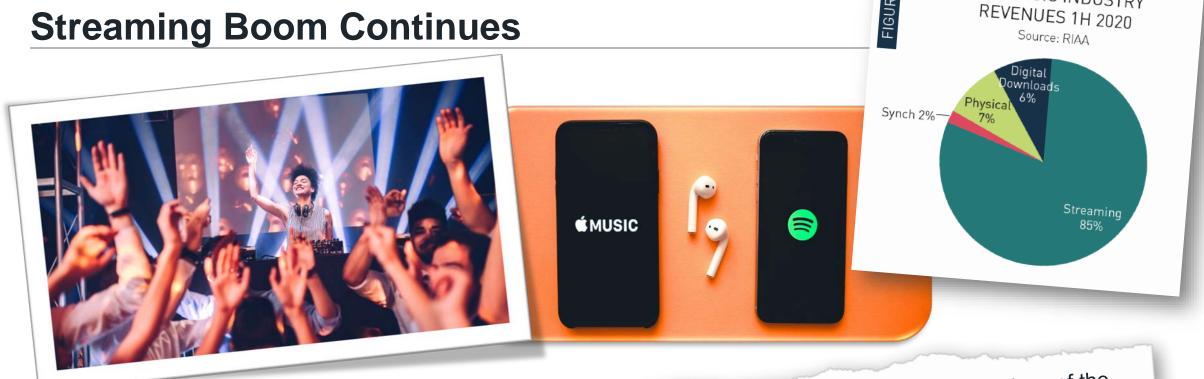
Colin Kass, Partner
David Munkittrick, Senior Counsel
Kelly Landers Hawthorne, Associate
Nathaniel Miller, Associate
Nicollette Moser, Associate

January 27, 2021





Devastation in Live Music While the Streaming Boom Continues



Global music revenue:

Live music:



75%

"Music streaming was down in the early days of the pandemic, but that turned around in a big hurry as quarantining went on — so much so that the year 2020 ended up setting a streaming record in America, increasing 17% for the year to end with an unprecedented 872.6 billion streams."



U.S. MUSIC INDUSTRY

Makan Delrahim's Pet Project: Terminate "Legacy" Consent Decrees



AAG, Antitrust Division Sept. 28, 2017 – Jan. 20, 2021

April 25, 2018

"We will pursue the termination of outdated judgments around the country that presently do little more than clog court dockets, create unnecessary uncertainty for businesses or, in some cases, may actually elicit anticompetitive market conditions."

Oct. 20, 2020

"I'm still a big believer that the consent decrees — an 80-year negotiation or regulation by the Justice Department and the two performance rights organizations, ASCAP and BMI, and two judges — [are] not the best way to regulate price control and negotiating music license rights, so I think changes are due."



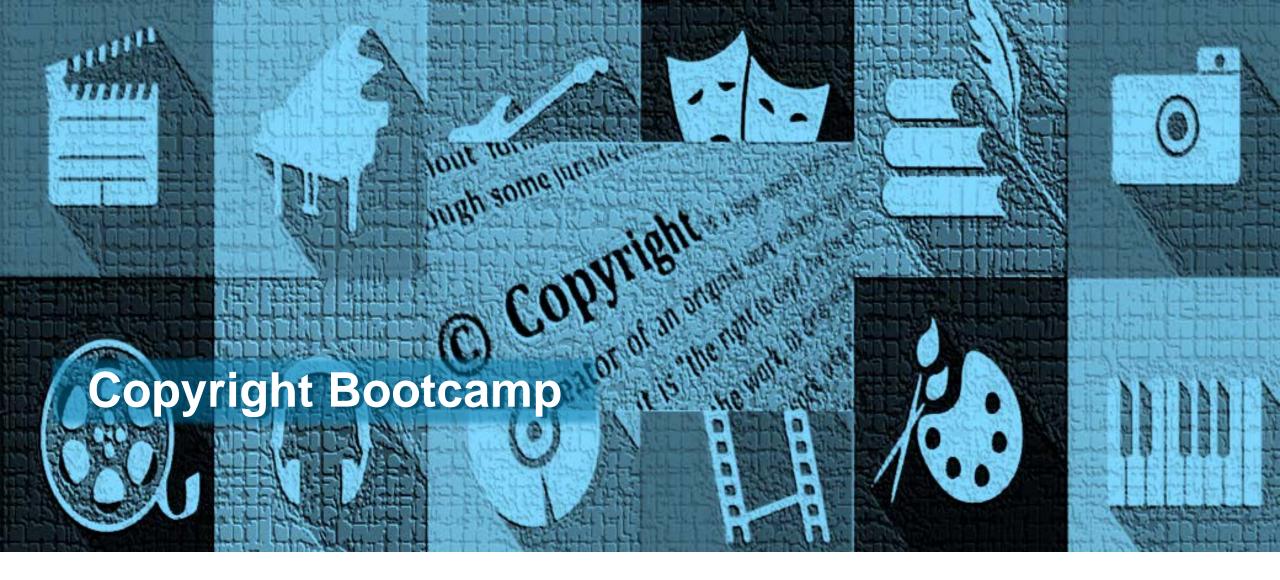
Makan Delrahim's Pet Project: **Terminate "Legacy" Consent Decrees**



AAG, Antitrust Division Sept. 28, 2017 – Jan. 20, 2021

January 15, 2021

Terminating the decrees outright, given the level of reliance on the existing licensing mechanism, was not an option but "continued review and stakeholder input concerning the decrees remains necessary...."



The Music Edition

Two Separate Copyrights

Musical Composition



Sound Recording





Who Owns What? The Composition



Songwriters

















The Rights in a Copyright

The owner of a copyright under 17 U.S.C. § 106 has the exclusive rights to do and to authorize any of the following:

Reproduce the copyrighted work

Prepare <u>derivative</u> works

Distribute copies ... to the public by sale or other transfer of ownership, or by rental, lease, or lending

<u>Perform</u> the copyrighted work publicly*

<u>Display</u> the copyrighted work publicly*

In the case of sound recordings, to perform the copyrighted work publicly by means of a <u>digital audio</u> transmission



You Need To...

... play recorded music at an event open to the public.

In copyright terms, you are:

- Publicly performing the composition
- Publicly performing the recording

You need...





You Need a License From...

... a Performing Rights Organization

Performing Rights Organizations

 Offer blanket public performance licenses for compositions in their catalog

Public performances include:

- Broadcast (AM/FM, streaming, or satellite)
- Venue (live or recorded)
- Television programming / advertising





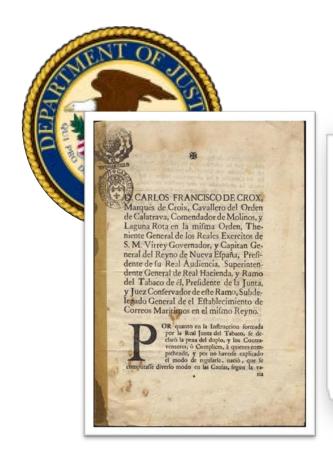
The ASCAP / BMI Consent Decrees



The Year is 1941



The Consent Decrees



- No exclusive contracts
- No discrimination
- Establish rate-setting courts
- No long-term agreements
- No vertical integration or offering other rights

Modification Requires:

Verizon Communications Inc. v. Law Offices of Curtis V. Trinko, LLP, 540 U.S. 398 (2004)

KeyCite Yellow Flag - Negative Treatment
Declined to Extend by AstroTel, Inc. v. Verizon Florida, LLC,
M.D.Fla., May 4, 2012

124 S.Ct. 872 Supreme Court of the United States

VERIZON COMMUNICATIONS INC., Petitioner,

LAW OFFICES OF CURTIS V. TRINKO, LLP.

No. 02-682.

Argued Oct. 14, 2003.

Decided Jan. 13, 2004.

Synopsis

Background: Customers who received local telephone service from competing local exchange carrier (LEC) brought action against incumbent LEC, alleging antitrast and Communications Act violations. The United States District Court for the Southern District of New York, 123 F-Supp 2d 738, Sidney H. Stein, J., dismissed action, and customers appealed. Superacing its prior opinion, 294 F-3d 307, the Second Circuit Court of Appeals, 305 F-3d 89, Katzmann, Circuit Judge, affirmed in part, vasciet in part and remanded. Incumbent LEC's petition for writ of certiforar was granted.

Holdings: The Supreme Court, Justice Scalia, held that:

- [1] Telecommunications Act of 1996 had no effect upon application of traditional antitrust principles, in light of antitrust-specific saving clause which barred finding of implied immunity;
- [2] complaint alleging breach of incumbent LEC's duty to share its network with competitors did not state monopolization claim under § 2 of Sherman Act;
- [3] traditional antitrust principles did not justify addition of case to few existing exceptions to proposition that there was no duty to aid competitors; and
- [4] disposition of case made it unnecessary to consider alternative contention of lack of antitrust standing.

Reversed and remanded

Justice Stevens filed opinion concurring in judgment in which Justices Souter and Thomas joined.

West Headnotes (8)

[1] Antitrust and Trade Regulation Validity

Telecommunications Act of 1996 has no effect upon application of traditional antitrust principles, in light of antitrust-specific saving clause which bars finding of implied immunity. Communications Act of 1934, § 2, as amended, 47 U.S.C.A. § 152 note.

8 Cases that cite this headnote

[2] Antitrust and Trade Regulation Elements in General

Antitrust and Trade Regulation Elements in General

Offense of monopolization or attempt to monopolize requires, in addition to possession of monopoly power in relevant market, willful acquisition or maintenance of that power as distinguished from growth or development as consequence of superior product, business acumen, or historic accident. Sherman Act, § 2, as amended, § 51. SLC. A. § 2.

136 Cases that cite this headnote

[3] Antitrust and Trade Regulation ← Manufacturers

As general matter, Sherman Act does not restrict long recognized right of trader or manufacturer engaged in entirely private business, freely to exercise his own independent discretion as to parties with whom he will deal. Sherman Act, § I et seq., as

amended, 15 U.S.C.A. § 1 et seq. 53 Cases that cite this headnote

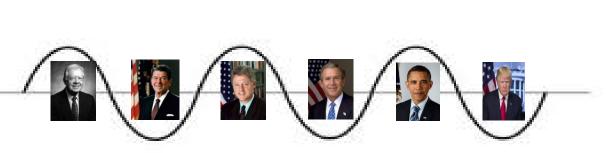
- 1) "when the statutory or decisional law has changed to make legal what the decree was designed to prevent"
- 2) those changes "make compliance with the decree substantially more onerous"
- 3) the proposed modification is "suitably tailored" to the changed circumstances

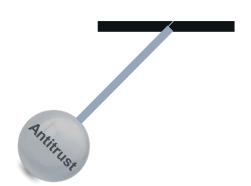
Rufo v. Inmates of Suffolk County Jail, 502 U.S. 367 (1992)



The Evolution Of Antitrust Enforcement

- Price Fixing
- Vertical Mergers
- Refusals to Deal
- Monopoly Leveraging
- Exclusive Dealing
- Predatory Pricing
- Price Discrimination
- Minimum Resale Price Maintenance
- Maximum Resale Price Maintenance
- Dealer Terminations
- Customer Restraints
- Territorial Restraints







2020's

The Evolution Of Antitrust Enforcement

Price Fixing



- Territorial Restraints
- Customer Restraints
- Dealer Terminations
- Maximum Resale Price Maintenance
- Minimum Resale Price Maintenance
- Price Discrimination
- Predatory Pricing
- Exclusive Dealing
- Monopoly Leveraging
- Refusals to Deal
- Vertical Mergers

2020's





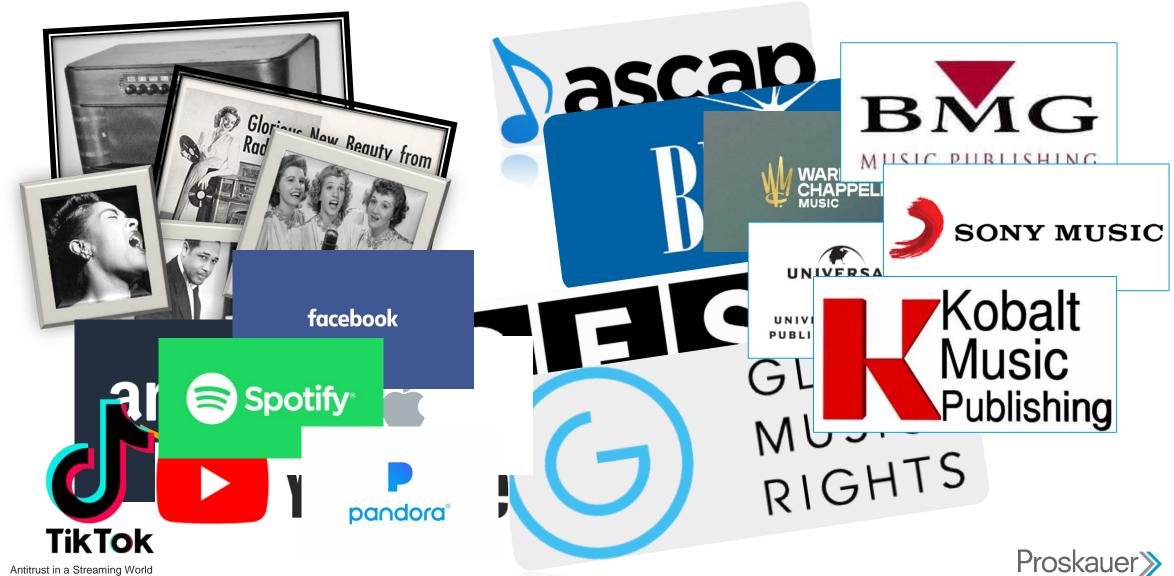












Those in Favor



"[B]roadcasters and other licensees do not have practical control over what music they play—an industry dynamic fostered by the Decrees themselves. ... The Decrees help *reduce transaction costs* for music licensors and licensees...."

"Removal of the Decrees would result in chaos that would fundamentally challenge all of these constituencies to the profound detriment of Audiovisual Licensees and their viewing customers."





"While many small businesses will have no ability to fight back against ASCAP's and BMI's efforts to *dramatically increase prices*, others will turn to the courts. Companies and industries with the wherewithal to fund litigation will file private antitrust suits against ASCAP and BMI, followed by years and years of *protracted and expensive litigation*."



No Strangers to Litigation



ENTED STATES BISTRICT COURT
DISTRICT OF CONNECTICET

PRO MUSIC PRIORITY, LLC.
Pleasing.

No. 3-20-ecvols/99 (JAM)

APPLE, D.C. et al.,
Defendant.

ORDER GRANTING MOTION TO DISMISS

Paintiff Pro Monic Pajabs, LLC ("PMR") has filled this suitered lawarial spaint succe
fram two dozen music industry defendant including marjor most entouring providers and
expendantions that negatiate survical performance (or "ploy") because for ratio and idection
providers and visionies. The complaint allagars excesse of validations of the Registrate survical performance (or "ploy") because for ratio and idections
providers and visionies. The complaint allagar excesses of validations of the Robertson Act, the
Connection Antitute Act, and the Connection Unfair Trade Practices Act. Twelve of the
defendants new move to distalis for faither to state a claim upone which relief can be granted.
Because Layere the PARS, a complain does not contain factual allegations they planted a
claim. I will greate the motion to dismiss.

BACKMONIND

PMR initially caused 25 defendants, shlowagh eight of the initial defindants have been
violationly demanded with projection and others have yet to be served, for Dace, 81 to 81: 81 at 1.81 at
at 10 at; 812.72. The remaining defendants include the following eight "incensing defendants":

Apple, Eact.

Apple, Eact.

Apple, Eact.

Apple, Eact.

Part of Back.

"The consent decrees force a *contrived and restrictive licensing system* that produces *below-market rates* and imposes a court-administered ratesetting process in the rate court that is unresponsive to market forces and unable to consider all relevant data. To maintain this favorable status quo and 'two-stop shopping,' defendants have used a variety of aggressive tactics against PMR ... including refusal to negotiate with them or acknowledge them as legitimate sellers, agreeing to boycott PMR...."

"But 'as a general matter, the Sherman Act does not restrict the long recognized right of a trader or manufacturer engaged in an entirely private business, freely to exercise his own independent discretion as to parties with whom he will deal.' *Verizon Commc'ns Inc. v. Law Offices of Curtis v. Trinko, LLP*, 540 U.S. 398, 408 (2004) (cleaned up). This means the fact that none of the defendants have chosen to do business with PMR does not show that this refusal to deal is because of any illicit understanding among the defendants."





U.S. Theaters are Experiencing Historical Levels of Financial Strain

The New Hork Times | https://nyti.ms/2VBtXcU

Warner Bros. Says All 2021 Films Will Be Streamed Right Away

Seventeen movies will each arrive in theaters and on HBO Max simultaneously, the biggest challenge yet to Hollywood's traditional way of doing business.

THE WALL STREET JOURNAL.

Regal Cinemas Suspending Operations at All U.S. Locations

Second-largest U.S. cinema chain is closing its doors again as high-profile movies vacate calendar



Domestic Box Office Figures are the Lowest in 40 Years





"Ticket sales crumpled 80% to \$2.28 billion, a far cry from the second-best box office haul ever of \$11.4 billion in 2019, according to data from Comscore."

- CNBC





Potential Industry Consolidation

"If the status quo continues, 69% of small and midsize movie theater companies will be forced to file for bankruptcy or to close permanently" according to National Association of Theatre Owners. - Wall Street Journal



"...without a substantial slate of big movies, and with people still worried about the virus, our revenues have been decimated. We're losing money while operating. And we were shut down entirely for many, many months. It's life or death for many, many, many theater companies." - *John Fithian, National Association of Theatre Owners*

"Given the uncertainty regarding our ability to raise material amounts of additional liquidity and the uncertainty as to the time at which attendance levels normalize, substantial doubt exists about the Company's ability to continue as a going concern for a reasonable period of time." - AMC SEC filing, December 2020



Will We See a Rise in the Failing Firm Defense?

"To be clear, we support vigorous competition and hope that firms that have been hard hit by the economic downturn recover quickly and remain viable competitors so that they can continue to serve their customers. We will accept solid evidence that a firm is failing, and step aside when justified by the full evidence. But we will not turn away from the challenges ahead by changing the rules that have served us well in the past, including during prior economic downturns. And we ask that counsel not make that job harder by seeking advantage from the suffering of some."

- Ian Conner, director of the FTC's Bureau of Competition, May 2020

"We may be more receptive to [the failing firm defense] from the standpoint when you say we're in dire financial straits because we've been closed for three months, we've seen drop-off in revenues.... What we think is different is that now we are looking even more diligently at [buyers' and sellers'] current financial state and their debt because of this crisis. Those are questions that we would have asked before. It's just now with Covid, there's concern with debt financing and viability that are directly resulting from the Covid crisis." – *Interview with Ian Conner, July 2020*



Failing Firm Defense is Still a High Burden

Very few transactions have been approved based on the failing firm defense by antitrust enforcers in the last few decades.

Under the Horizontal Merger Guidelines, the merging parties must show that the failing firm:

Would be unable to meet its financial obligations in the near future

Would not be able to reorganize successfully under Chapter 11 of the Bankruptcy Code

Has made unsuccessful good-faith efforts to elicit reasonable alternative offers



The Paramount Consent Decrees









The Paramount Consent Decrees

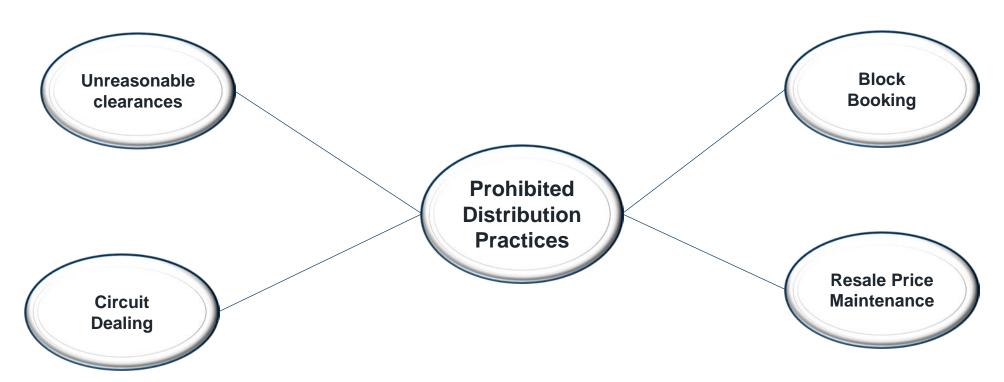
- The DOJ has regulated how certain movie studios distribute films to movie theaters for over 70 years.
- In 1938, the DOJ filed an antitrust lawsuit alleging that eight major motion pictures, including Paramount Pictures, Twentieth Century-Fox, and Warner Brothers, conspired to control the motion picture industry through their ownership of film distribution and exhibition.
- The district court found that defendants had engaged in a widespread conspiracy to illegally
 fix motion picture prices and monopolize both the film distribution and movie theater markets.
- The Supreme Court upheld the decision in 1948.

"The practices were bald efforts to substitute monopoly for competition and to strengthen the hold of the exhibitor-defendants on the industry by alignment of competitors on their side. Clearer restraints of trade are difficult to imagine." *United States v. Paramount*, 334 U.S. 131, 149 (1948).



The Effects of the Paramount Consent Decrees

- Changed the structure of the motion picture industry
- Created a separation between film distribution and exhibition
- Required the major defendants to sell their theaters to new independent companies





The Antitrust Division's Review of the Decrees

The Division argued there were four reasons terminating the Decrees would be in the public interest

- The Decrees achieved the Supreme Court's remedial mandate to this Court: they "uproot[ed]" and ended Defendants' illegal conspiracy and, along with the passage of time, "rid" the industry of "all taint of the conspiracy," "undoing what the conspiracy achieved."
- Changes in the motion picture industry over the last seventy years have made it unlikely that the remaining Defendants could or would reinstate their cartel to monopolize the motion picture distribution and theater markets.
 - Antitrust case law has evolved to undermine the Decrees' ongoing regulatory provisions.
 - The Sherman Act will continue to provide effective deterrence against any industry-wide attempts to reestablish a cartel to monopolize the film distribution and exhibition markets.



The Court Terminates the Decrees

- Technological innovation, new competitors, and shifting customer demand have fundamentally changed the industry
- No movie distributor owns a major theater
- Films today are broadly released in single theatrical runs
- Competitors have changed
- Antitrust law has changed
 - Decrees treated certain conduct as per se illegal that today may be deemed legal and beneficial to competition and consumers
 - Statutory merger law has changed HSR Act
- The Supreme Court's rulings in the *Paramount* litigation still exist to deter conduct

"Termination simply implies that this Court, in performing a 'necessarily forward-looking and probabilistic' evaluation, determined that termination would be in the public interest because there is a low 'likelihood of a potential future violation, ... given the changes in the market and the fact that motion picture distributors not subject to the Decrees have shown no propensity to acquire major movie theater circuits or engage in the type of collusive practices the Decrees targeted."





State of the Video Game Industry: Pandemic Silver Lining

Older people are spending more on video games and playing more during the pandemic than ever before

Ben Gilbert Dec 2, 2020, 12:34 PM

Videogames are a bigger industry than movies and North American sports combined, thanks to the pandemic

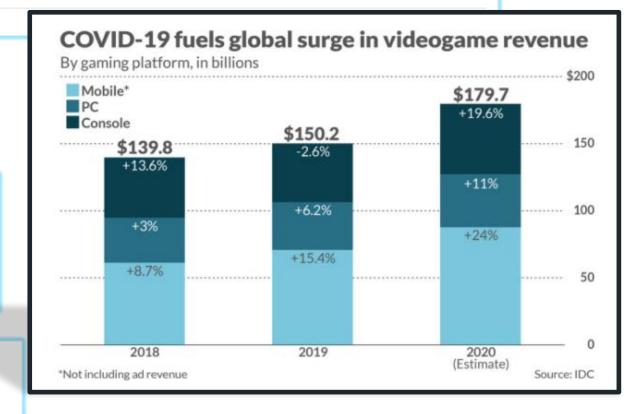
Last Updated: Jan. 2, 2021 at 10:27 a.m. ET

Video games can be a healthy social pastime during coronavirus pandemic

Mike Snider USA TODAY

Published 4:17 p.m. ET Mar. 28, 2020 Updated 3:51 p.m. ET Mar. 29, 2020

Mergers Are Heating Up in the Videogame World. EA and Activision Have Lots of Spending Money. BARRON'S Max A. Cherney June 22, 2020 7:25 pm ET





State of the Industry: Acquisitions



- Microsoft announced agreement to acquire Zenimax Media for \$7.5 billion
 - Includes titles like
 - Elder Scrolls,
 - Fallout, and
 - Doom
- No perceived antitrust issues with the deal
 - Distributor acquiring content producer

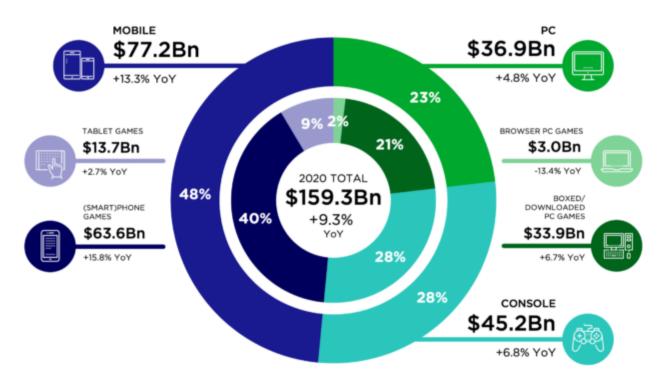


The Rise of Mobile Gaming



2020 Global Games Market

Per Device & Segment With Year-on-Year Growth Rates





Mobile game revenues in 2020 will account for 48% of the global market

Source: ©Newzoo | 2020 Global Games Market Report | April Update newzoo.com/globalgamesreport



Apple Lawsuits

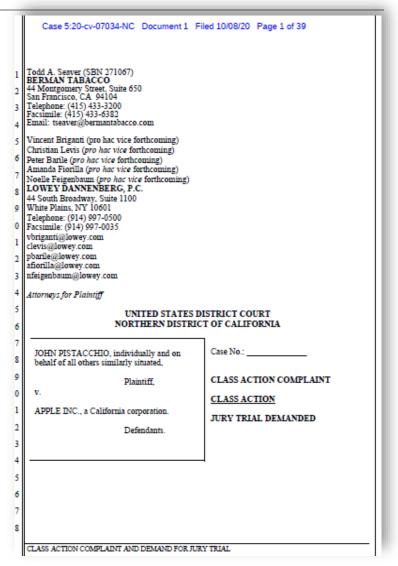
- Apple has been battling litigation over its App Store for several years from proposed classes of app developers and consumers.
- Apple v. Pepper held that app users have standing to sue the company for alleged overcharges stemming from the commissions developers pay.





Apple v. Pepper Progeny

- Supreme Court decision opened the door for class action lawsuits from customers, since App Store customers were held to be direct purchasers from Apple.
- Pistacchio v. Apple Inc.
 - Consumer class action over Apple Arcade's \$4.99 monthly fee.
 - Accuses Apple of monopolizing the mobile game market.
 - Result is higher prices and fewer choices for gamers.





Epic Litigations

- Antitrust lawsuits launched against Apple and Google.
- Both target restrictions that force developers to distribute apps through Apple's App Store and Google's Play Store.
 - Developers are charged a 30% commission on app purchases and on all in-app payments.
 - Epic claims this leads to monopolizing the markets for app distribution (*Apple* & *Google*), and alleges breach of the duty to deal (*Apple*).
- Goal: get courts to force the platform makers to accept the use of alternative in-app payment systems (e.g., PayPal).







Epic Arguments & Possible Consequences

- Themes
 - Epic: Apple and Google collectively dominate mobile platforms. Yes, Epic breached its contracts, but only because the restrictions are illegal.
 - Apple & Google: They are private, entrepreneurial companies, not public utilities. Epic is merely seeking more money.
- What's at stake?
 - Epic: Pressure these companies to change their practices.
 - Apple & Google: Punish breaches.



Courts Have Yet to Indicate How the Relevant Market Will be Defined

- Pistacchio plaintiffs claim the relevant market = the "iOS subscription-based mobile gaming services market" (i.e., the Apple Arcade gaming service)
 - Pending motion to dismiss attacks this "gerrymandered" definition head on.
- Epic alleges the relevant market = iOS application distribution market (i.e., the App Store).
 - Apple responds that the relevant market is broader: all competing platforms that distribute Fortnite, e.g., Xbox, PlayStation, computers, tablets.



Democrats' October 2020 Report Eyed Possible Reforms

INVESTIGATION OF COMPETITIOI IN DIGITAL MARKETS

MAJORITY STAFF REPORT AND RECOMMENDATIONS

SUBCOMMITTEE ON ANTITRUST, COMMERCIAL AND ADMINISTRATIVE LA' OF THE COMMITTEE ON THE JUDICIARY

Jerrold Nadler, Chairman, Committee on the Judiciary

David N. Cicilline, Chairman, Subcommittee on Antitrust, Commercial and Administrative Law



UNITED STATES 2020

- "Overriding Ohio v. American Express by clarifying that cases involving platforms do not require plaintiffs to establish harm to both sets of customers"
- "Overriding United States v. Sabre Corp., [by] clarifying that platforms that are "two-sided," or serve multiple sets of customers, can compete with firms that are 'one-sided';"
- "Clarifying that market definition is not required for proving an antitrust violation, especially in the presence of direct evidence of market power ..."





App Platforms Face Continued Scrutiny

The New York Times

Nov. 18, 2020

Apple Halves Its App Store Fee for the Smaller Companies

App makers bridled at the 30 percent commission, which has drawn scrutiny from regulators looking into antitrust claims.

"Developers that **brought in \$1 million or less** from their apps in the previous year will pay a 15 percent commission on those app sales starting next year, down from 30 percent, the company said."

U.S. LEGAL NEWS

JANUARY 15, 2021 / 12:50 PM / UPDATED 6 HOURS AGO

Google Play is unsportsmanlike, U.S. states likely to argue in potential lawsuit

By Diane Bartz, Paresh Dave

3 MIN READ

REUTERS



WASHINGTON (Reuters) - State attorneys general are planning a third lawsuit against Alphabet Inc's Google, this one focused on the search and advertising giant's Play Store for Android phones, according to two sources familiar with the matter.

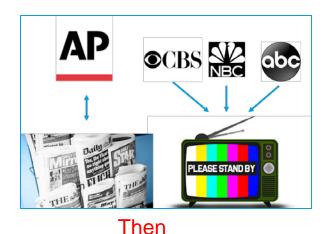




PICTUREQU TES



News is the Latest Entertainment Product to Face Antitrust Scrutiny



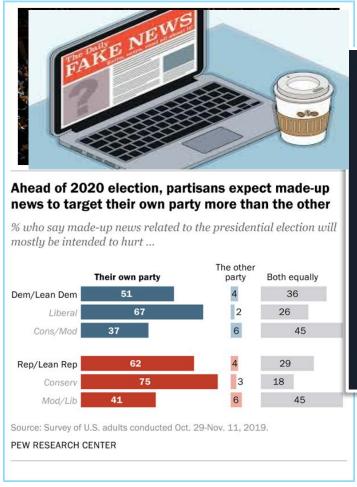
v. Now

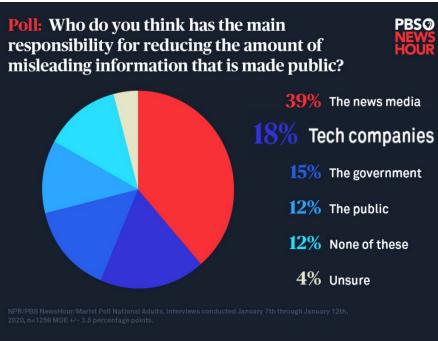


- News dissemination has drastically changed in modern times.
- Content providers rely heavily on Big Tech platforms, both for "eye balls" and "infrastructure."
- Powerful "network effects" gives platforms unparalleled market power.
- Big Tech platforms under tremendous pressure to use this power to police their ecosystem.



Concerns About Big Tech's Control of Information Is a Bipartisan Issue







Attorney General Paxton Leads 50 Attorneys General in Google Multistate Bipartisan Antitrust Investigation

"Now, more than ever, *information is power*, and the most important source of information in Americans' day-to-day lives is the internet.



The Dueling Approaches to Address Misinformation



Limit Platform Power





Require Platforms to Police





Introduction: Big Tech Is Out to Get Conservatives.

REINING IN BIG TECH'S CENSORSHIP OF CONSERVATIVES

Rep. Jim Jordan, Ranking Member

Rep. Doug Colline.

"Rigorous enforcement is in order against any antitrust violation by Big Tech"

Congress must take more direct and powerful measures to address censorship in Big Tech.

One important option is *reconfiguring liability protections* that currently shield Big Tech from accountability for content-moderation decisions.

"[T]hese giants can pick winners and losers throughout our economy."

"[E]ach platform uses its gatekeeper position to maintain its market power."

"They bought out, copied, or cut off their competitive threats."

Through self-preferencing, predatory pricing, or exclusionary conduct, the dominant platforms have exploited their power to become even more dominant.



Associated Press: The "OG" of Platforms

Associated Press v. U.S., 326 U.S. 1 (1945) 65 S.Ct. 1416, 89 L.Ed. 2013, 1 Media L. Rep. 2269 KeyCite Yellow Flag - Negative Treatment Declined to Extend by Bates v. Hadden, 8th Cir.(Iowa), Aug 65 S.Ct. 1416 Supreme Court of the United States ASSOCIATED PRESS et al. UNITED STATES TRIBUNE CO. et al. SAME. UNITED STATES ASSOCIATED PRESS et al. Nos. 57, 58 and 59. Argued Dec. 5, 6, 1944. Decided June 18, 1945. Rehearing Denied Oct. 8, 1945. See 66 S.Ct. 6. Bill for injunction by the United States against the Sherman Anti-Trust Act, ss 1-8, 15 U.S.C.A. ss 1-7, 15 note. The government's motion for summary judgment under Federal Rules of Civil Procedure, rule 56, 28 U.S.C.A. following 723c, was granted by a three-judge District Court, 52 F.Supp. 362, and from a judgment by which the government's prayer for relief was granted in part and denied in part, the Associated Press, Paul Bellamy, George Francis Booth, and others take one appeal, and the Tribune Company and another take a separate appeal, and the United States also appeals separately. Mr. Chief Justice STONE, Mr. Justice. ROBERTS, and Mr. Justice MURPHY, dissenting in part.

"The heart of the government's charge was ... a system of By-Laws which prohibited all AP members from selling news to non-members, and which granted each member powers to block its non-member competitors from membership."

agency, found to be the chief single source of news for the American Press, whose to nonmembers and required a member's competitor seeking membership to pay a percentage of assessments received from members since 1900 and obtain a majority vote of members, a judgment enjoining enforcement of by-laws was affirmed. Sherman Anti-Trust Act, §§ 1-8, 15 U.S.C.A. §§ 1-7, 15 note.

and Other Relief

A judgment enjoining enforcement of news agency's by-laws restricting membership without prejudice to adoption of bylaws restricting admission, provided that on application therefor by a member's competitor. such member should not have power to impose conditions and that effect of admission on applicant's ability to compete with members should not be taken into consideration, was not vague or ambiguous, and meant that news was to be furnished to competitors of old members without discrimination

81 Cases that cite this headnote





"The by-laws ... operate ... as a network of agreements among the members of the Associated Press whereby they mobilize the interest of all against the danger of competition to each by a present or future rival."

facebook

Nascent Competitor Acquisitions

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA

FEDERAL TRADE COMMISSIO 600 Pennsylvania Avenue, N.W. Washington, DC 20580

Plaintiff

v.

FACEBOOK, INC. 1601 Willow Road Menlo Park. CA 94025

Defendant.

"Facebook has maintained its monopoly position by buying up companies that present competitive threats and by imposing restrictive policies that unjustifiably hinder actual or potential rivals that Facebook does not or cannot acquire."

COMPLAINT FOR INJUNCTIVE AND OTHER EQUITABLE RELIEF

Plaintiff, the Federal Trade Con Court pursuant to Section 13(b) of the § 53(b), for a permanent injunction ar

("Facebook"), to undo and prevent its

"it is better to buy than compete."



in or affecting commerce in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

I. NATURE OF THE CASE

Facebook is the world's dominant online social network. More than 3 billion

people regularly use Facebook's service lives. But not content with attractine Facebook has maintained its monopole threats and by imposing restrictive polescebook does not or cannot acquire.

"I remember your internal post about how Instagram was our threat and not Google+. You were basically right. *One thing about* startups though is you can often acquire them."





Traditional Exclusive Dealing



Case 1:20-cv-03010 Document 1 Filed 10/20/20 Page 1 of 64

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA

UNITED STATES OF AMERICA U.S. Department of Justice 950 Pennsylvania Avenue NW Washington, DC 20530

V.



For years, Google has entered into exclusionary agreements ... to lock up distribution channels and block rivals. Google pays *billions* of dollars each year ... to secure default status for its general search engine [or] specifically prohibit Google's counterparties from dealing with Google's competitors.

Defendan

COMPLAINT

The United States of America, acting under the direction of the Attorney General of the

United States, and the States of Arkansas, Florida

Mississippi, Missouri, Montana, South Carolina,

Attorneys General, bring this action under Sectior
restrain Google LLC (Google) from unlawfully n
general search services, search advertising, and g

States through anticompetitive and exclusionary i

Google is now positioning itself to dominate search access points on the next generation of search platforms: internet-enabled devices such as smart speakers, home appliances, and automobiles (so-called internet-of-things, or IoT, devices).

2



MFN Provisions



Case 1:21-cv-00351 Document 1 Filed 01/14/21 Page 1 of 66

UNITED STATES DIST SOUTHERN DISTRICT

SHANNON FREMGEN, I CHRISTOPHERSON-JUV DELEON, on behalf of the others similarly situated, Amazon's use of MFN provisions in its agreements with book publishers harms competition in the retail book market, including the eBook market.

V.

AMAZON.COM, INC.,

DEMAND FOR JURY TRIAL

Defendant.

Plaintiffs allege the following upon personal knowledge as to themselves and their own acts, and as to all other matters upon information and belief, based upon the investigation made by and through their attorneys.

I. INTRODUCTION

- Defendant Amazon.com, Inc. ("Amazon") operates the Amazon.com retail
 platform, which is the largest retail eBooks seller in the United States. It sells over half of all
 books purchased at retail in the United States. Almost 90% of all eBooks are sold through its
 online retail platform.
- Publishers L.L.C. ("HarperCollins"); Macmillan Publishing Group, LLC
 ("Macmillan"); Penguin Random House LLC ("Penguin"); Simon & Schuster, Inc.; and Simon
 & Schuster Digital Sales, Inc. (collectively "Simon & Schuster") are the five largest publishers in
 the United States, otherwise known collectively as the "Big Five." The Big Five produce "trade

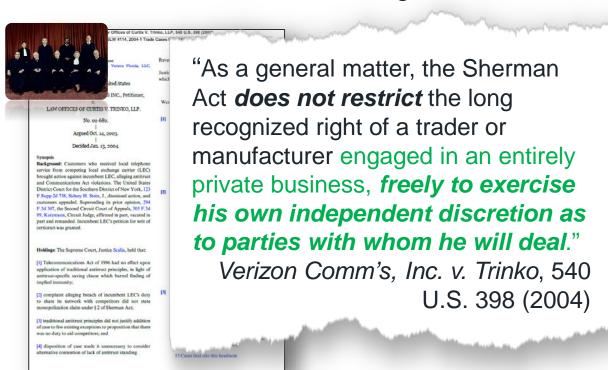
Defendant's Co-conspirators Hachette Book Group ("Hachette"); HarperCollins



But Are the Antitrust Laws Really Up to the Task?

Antitrust Law Has its Limits

- Being a monopolist is ok
- No obligation to deal with rivals
- No non-discrimination obligations





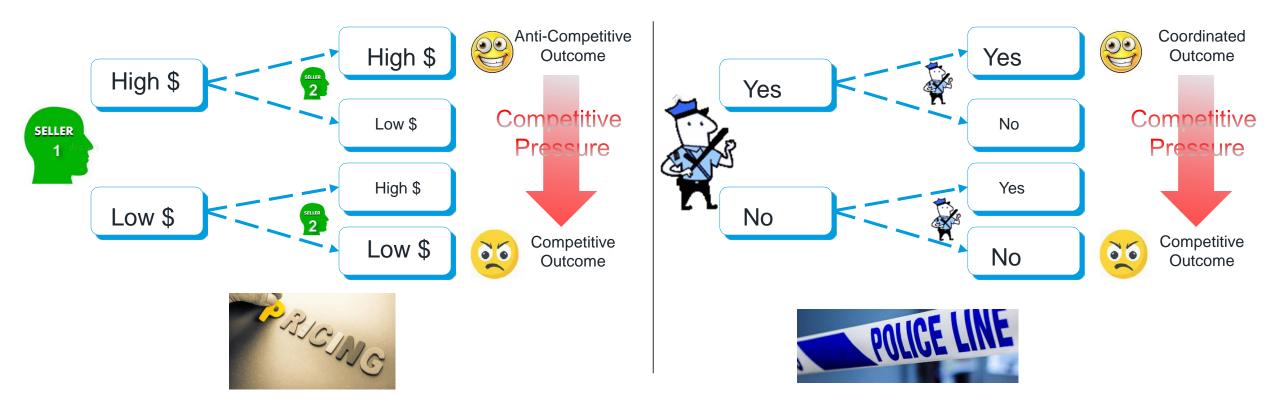
Weaker Tech Does Not Mean Better Information

- Antitrust is concerned with too few voices; the problem with fake news is too many voices
- Fake news arises from a "market failure," known as the market for lemons; increased competition may make the problem worse



So What About Platforms Policing Content?

Pricing and Policing Have a Lot in Common: There is a "Race to the Bottom."



The Antitrust Laws May Prevent Coordinated Policing

Proving a Conspiracy:

Lockstep Decision May Not be Enough, But ... "Plus Factors"

The New Hork Times | https://nyti.ms/3gzGhUC

√ Walmart Outlines Vaccine Distribution Plans

Mastercard and Visa stop allowing their cards to be used on Pornhub.



Mastercard and Visa said they had prohibited the use of their cards on the adult website Pornhub, after the New York Times columnist Nicholas Kristof reported that the platform included videos of child abuse and rape.

Both companies had started investigations this week into their financial ties with MindGeek, the parent company of Pornhub.

Mastercard said in a statement on Thursday that the investigation "confirmed violations of our standards prohibiting unlawful content on their site," which prompted the company to terminate the acceptance of its cards on the site.

In a separate statement, Visa said, "We are instructing the financial institutions who serve MindGeek to suspend processing of payments through the Visa network," pending the completion of its investigation.

Nearly seven million videos are posted on Pornhub each year, and although the vast majority of them probably depict consensual acts, many do not, Mr. Kristof wrote. He reported that videos of teenage girls who had been victims of assault and trafficking had been found on the wabrite.

"In each case, offenders were arrested for the assaults, but Pornhub escaped responsibility for sharing the videos and profiting from them." Mr. Kristof wrote

Pornhub, which said on Tuesday that it had made changes to prevent the use of nonconsensual content, said on Thursday that Mastercard's and Visa's measures were "exceptionally disappointing."

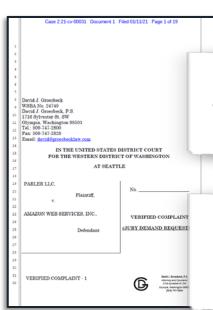
Mastercard said it would continue to investigate potential illegal content on other websites, and take action as necessary





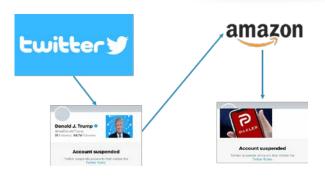
Proving a Conspiracy: An <u>Unrelated</u> Commercial Arrangement May Not Be Enough, But...





"When Twitter announced two evenings ago that it was permanently banning President Trump from its platform, conservative users began to flee Twitter en masse for Parler."

"AWS's decision to effectively terminate Parler's account is apparently designed to reduce competition ... to the benefit of Twitter... Less than a month ago, AWS and Parler's competitor, Twitter, entered into a multi-year deal."





"Parler has submitted no evidence that AWS and Twitter acted together intentionally—or even at all—in restraint of trade."







