



Contact

**Ying Li**

**Partner**

Hong Kong **+852.3410.8088**

Beijing **+86.10.8572.1888**

New York **+1.212.969.3000**

**yli@proskauer.com**

Ying Li is a partner in the Corporate Department. Having been based in China and Hong Kong for over 19 years at leading international law firms, Ying's practice focuses on China related cross-border mergers and acquisitions, private equity, overseas public and private financing and outbound investments of PRC enterprises. He covers a wide variety of industries, such as banking and finance, IT, telecommunications, media, entertainment, sports, hospitality, infrastructure, natural resources, energy and clean technology.

Ying regularly counsels multinational companies and financial institutions on entering into the China market, structures complex and innovative investments and acquisitions in China involving joint ventures, wholly foreign-owned enterprises, holding companies, partnerships, licensing and other creative vehicles, and advises them on regulatory, compliance, foreign exchange, financial, labor and employment issues. Additionally, Ying frequently advises international GPs and LPs on setting up PRC focused investment funds (including PRC-domiciled RMB funds) and their fund investments in China. He also represents PRC based founders and emerging companies in their incorporation, onshore and offshore restructuring, and cross-border financing through private equity.

Formerly a law professor at a leading law school in Beijing and a Ford Foundation visiting scholar at Harvard Law School, Ying is a frequent speaker on legal and regulatory developments related to mergers and acquisitions, corporate finance and private equity (including RMB funds) in China and is quoted extensively by the Chinese press. Ying is recognized by *Legal 500 Asia Pacific* and *IFLR1000*, where clients described him as “responsible” and “knowledgeable.”

## Matters

---

### His recent experience includes representing:

- NBA in its negotiations to set up a joint venture with the Shanghai Oriental Pearl Group to manage the Shanghai World Expo Performing Arts Center, which is an 18,000 seat state-of-the-art venue being built as part of the Shanghai World Expo
- Jefferies in the offering of \$535 million senior secured payment-in-kind notes due 2015 by MD America Energy Holdings, Inc., subsidiary of Meidu Holding Co., Ltd., a real estate development and trading company listed on the Shanghai Stock Exchange
- The Recording Academy (the Grammy® Award organization) in its strategic transaction with the Beijing Music Festival
- Votorantim Novos Negócios Ltda., the private equity arm of the Brazilian financial and industrial conglomerate Grupo Votorantim, in its \$390 million sale of an iron ore mining, pipeline and port project in the State of Minas Gerais, Brazil to Honbridge Holdings Limited, a Hong Kong listed company
- Franshion Properties, a leading real estate developer in China listed on the Hong Kong Stock Exchange, in the subscription of 20% interest in one of its real estate project companies by Warburg Pincus
- A top-tier financial services firm in its formation of a \$690 million fund that can convert US dollars into renminbi and invest in companies in China
- A group of international companies in disposing of their interests in a Shanghai-based property development company with landmark shopping malls, office buildings, condominiums and service apartments in Shanghai valued at

approximately \$750 million, one of the largest private equity real estate deals in Shanghai

- A major shareholder of China Biologic Products, a China-based biopharmaceutical company listed on NASDAQ, in its sale of shares to Warburg Pincus
- Fairmont, Four Seasons, Jumeirah, Starwood Hotels and other first-tier international hotel groups in connection with their joint ventures, hotel management agreements and regulatory issues in China, including the landmark Peace Hotel project in Shanghai
- NeoPhotonics Corporation on all aspects of labor-related issues for its China subsidiaries in Shenzhen

## General Corporate

- GreatPoint Energy, Inc., a leading US-based coal-gasification technology developer, in setting up a joint venture with an affiliate of Datang Power to jointly develop and commercialize a several-hundred-million-dollar coal gasification project in China
- A U.S.-based solar energy equipment producer in setting up a Chinese-foreign joint venture with a major PRC state-owned energy corporation with a total investment of \$60 million
- A NASDAQ-listed company in a significant investment in satellite broadcasting and telecommunications in China
- A US-based sport ticketing service provider to set up a Chinese-foreign joint venture with a PRC National Sport Bureau-affiliated company in Beijing to conduct online and traditional ticketing business in China
- A California-based medical device company in its investment and business structure, IP protection and regulatory issues in China

## Mergers & Acquisitions

- Arsenal Capital, a US-based private equity firm, in acquiring the worldwide fine chemical business of Ferro (including a substantial business in Suzhou, China) valued at \$80 million
- H&Q, a leading private equity firm, in connection with a sale to Starbucks of its controlling interest in an operator of over 60 Starbucks retail stores in Beijing and Tianjin
- Huaxia Bank, a PRC-listed commercial bank, in introducing Deutsche Bank as the strategic investor by way of private bidding
- A Canadian-based private equity firm in acquiring a PRC real estate development company holding a shopping centre development project in Shanghai valued at approximately \$540 million

## Private Investment Funds

- An Asian bank in setting up one of the first groups of foreign RMB investment funds focusing on investments in high-tech industries in China (FIVCIE)
- A large U.S. based investment management firm in its formation of an Asia focused fund and setting up management companies in Hong Kong and China
- A number of top-tier international financial services groups in providing offshore investment management and advisory services to National Social Security Fund (NSSF)
- A PRC-based IT group in setting up an offshore fund in Cayman Islands focusing on equity investments in and buyouts of operating companies in the Greater China region

## Private and Public Financing

- China Finance Online, a PRC-based, NASDAQ-listed financial service company, in its U.S. and Hong Kong corporate, regulatory and compliance matters
- Peak International, a Hong Kong-based, U.S.-listed manufacturer of packaging products for electronic components, in its corporate, regulatory and compliance matters
- Net Power Technology, a PRC-based start-up company dedicated to developing massive electricity storage systems for renewable energy such as solar energy and wind power, in its restructuring and financing
- A PRC-based plastic manufacturer in going public in the U.S. by way of reverse takeover
- Shanghai-based 2DuNet.com, an Internet resource for buying and selling second-hand cars in China, in its incorporation, offshore restructuring, Series A and Series B financing by Qiming Venture Partners and IDG Ventures

## Labor & Employment

- Houlihan Lokey, Inc., a U.S.-based global investment bank, on all aspects of labor issues for its PRC subsidiary in Beijing
- Creative Artists Agency, one of Hollywood's top talent agencies, on all aspects of labor issues for its PRC subsidiary in Beijing
- SL Power Electronics Corporation, a U.S.-based supplier of high-reliability power conversion products, on all aspects of labor issues for its PRC subsidiaries in Xianghe and Shanghai
- Church & Dwight Co. Inc., a U.S.-based consumer packaged goods company, on relevant labor issues for its PRC subsidiary
- Conservation International, a U.S.-based non-government organization, on relevant labor issues for its PRC office

### Practices

---

Corporate/Transactional, Mergers & Acquisitions, Private Funds, Private Equity Transactions, Labor & Employment, Privacy & Cybersecurity

### Industries

---

Asset Management , Hospitality, Gaming & Leisure, Real Estate, Private Equity Real Estate, Private Equity

### Education

---

Harvard Law School, J.D., 1994

Peking University, LL.M., 1987

Peking University, LL.B., 1984

### Awards & Recognition

---

IFLR1000 2018

Languages

---

Cantonese, Mandarin, English