



Contact

Vivian W. Ho

**Special M&A
Consultant**

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Vivian is a special Mergers & Acquisitions consultant in the Corporate Department.

Vivian's practice specializes in private equity and mergers and acquisitions representing private equity funds, international financial institutions and multinational companies. Vivian has worked on various cross-border transactions in a range of sectors including real estate, hospitality, entertainment and financial services.

Vivian has been recognized for several years as a "Recognized Practitioner" in *Chambers Asia-Pacific* and "Next Generation Lawyer" in *The Legal500*. She was also commended as External Counsel of the Year 2018 in Hong Kong by the In-House Community.

Matters

Corporate and Commercial Experience

Representative transactions:

- Accor in its acquisition of Tribe, Australia's first integrated modular hotel brand.

- Formosa International Hotel Corporation in the sale of its 51% stake in Regent Hotels & Resorts to InterContinental Hotels Group.
- Accor in its agreement to form a strategic and long-term alliance with Huazhu Hotels Group (also known as China Lodging Group).
- Grifols in its US\$1.7 billion agreement to acquire the transfusion diagnostics unit of Novartis with subsidiaries and business operations in the U.S., Europe and Asia.
- Kardan Land China Limited in the sale of a Chengdu mall to BR Spicy (B.V.I.) Ltd. for a consideration of approximately US\$152 million.
- GRAMMY Museum® and The Recording Academy® in the international expansion to open the first GRAMMY Museum in Sanya, China.
- The Recording Academy (the Grammy® Award organization) in its strategic transaction with the Beijing Music Festival
- Tahal Group Assets B.V. in the approximately US\$150 million sale of its wholly owned China-based water infrastructure subsidiary, Kardan Water International Group (HK) Limited, to China Gezhouba Group Investment Holding Co, Ltd.
- Angkor Hospital for Children, Cambodia's first teaching hospital, in its multijurisdictional asset transfer from a U.S. entity to a Hong Kong entity.

Private Equity and Financial Services Transactions

Representative Transactions

- Schroder Adveq in its private equity investments in Asia.
- CCB International in its private equity and debt financing transactions involving private and publicly-traded corporations in various industries in Hong Kong and China.
- OCBC in its private equity investments in China in various industries including consumer products, education and real estate.
- Ares Management Asia in its private equity investments in China.

- Abax Global Capital in its structured credit and equity investments in China and Argentina.
- Peterson Group in its private equity and debt financing transactions in real estate and technology companies.
- Morgan Stanley in its private equity investments in Hong Kong and China.
- Pacific Alliance on its subscription for bonds and warrants in a Hong Kong listed company.
- RRJ Capital Ltd. in its private equity investments in Hong Kong and China.
- Represented some of the world's largest luxury hotel and resort companies including Four Seasons, Starwood Hotels and Mandarin Oriental on various hotel management and branded residence projects in China.

Practices

Private Equity Transactions, Mergers & Acquisitions

Industries

Private Equity Real Estate, Hospitality, Gaming & Leisure

Education

University of Windsor, LL.B.

University of British Columbia, B.Comm.

Admissions & Qualifications

Hong Kong

British Columbia

Awards & Recognition

The Legal 500 Asia Pacific: Hong Kong: Corporate (including M&A): Rising Star 2020

The Legal 500 Asia Pacific: Hong Kong: Corporate (including M&A): Next Generation Lawyer 2017, 2018, 2019

The Legal 500 Asia Pacific: Hong Kong: Private Equity

Chambers Asia Pacific: China: Private Equity: Buyouts & Venture Capital
Investment (International Firms)

In-House Community: External Counsel of the Year: Hong Kong 2018