

Contact

Mark Rutter

Partner

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Mark Rutter is a partner in Proskauer's Corporate Department and a member of the Real Assets and Hospitality, Gaming & Leisure Groups.

Mark's practice spans a broad range of real estate-related matters, with a focus on representing real estate development companies, financial institutions and investors in all aspects of acquiring, developing and financing hotels, resorts and office, multi-family, industrial and mixed-use projects. His experience includes the negotiation of purchase and sale, joint venture, management, franchise, licensing and branding agreements, leases and construction-related agreements. Mark also represents borrowers in negotiating real estate-related senior, mezzanine and preferred equity financing.

Matters

Prior Firm Experience

- MGM Resorts International in the negotiation of an exclusive long-term strategic licensing agreement with Marriott International, Inc. and the creation

of the MGM Collection with Marriott Bonvoy, encompassing 17 MGM resorts, representing more than 40,000 rooms in Las Vegas and other cities across the United States.

- Watermark Lodging Trust in connection with all real estate and hospitality matters, including concerning its US$3.8 billion acquisition by Brookfield.
- The Georgetown Company in its acquisition of a 50% stake in First Hospitality as part of a US$1 billion hotel investment partnership.
- Dubai World in the disposition of its 50% interest in the CityCenter development, comprising the Aria Resort and Casino and Vdara Hotel and Spa, on The Strip in Las Vegas, Nevada.
- The Witkoff Group in the negotiation of a resort integration agreement, hotel management agreement, and related ancillary agreements with Marriott Hotels & Resorts for The Drew Las Vegas, an approximately 4,000-room casino-hotel on The Strip in Las Vegas, Nevada.
- The Blackstone Group L.P. in the disposition of various hospitality assets located throughout the United States.
- Oaktree Capital Management, L.P. and Trinity Investments LLC in the acquisition of the W Hollywood Hotel in Los Angeles, California.
- Angelo, Gordon & Company in the acquisition, disposition management, and licensing of various hospitality assets located throughout the United States.
- A private investor in the financing of its investment in the Sunset Tower Hotel.
- Red Sea Global (an affiliate of the Public Investment Fund of Saudi Arabia) in the negotiation of the management agreement and all ancillary documents for the Six Senses Red Sea.
- Ares Management LLC in the acquisition, development, financing and disposition of multi-family apartment projects located in California and Arizona.

Practices

Real Estate, Real Estate Finance, Mergers & Acquisitions

Industries

Real Assets, Hospitality, Gaming & Leisure

Education

University of California, Berkeley, School of Law, J.D.

Vanderbilt University, B.A.

Admissions & Qualifications

California