



Contact

**Lijuan Hou**

**Associate**

Beijing

+86.10.8572.1816

lhou@proskauer.com

As a corporate associate, Lijuan Hou focuses her practice on private investment funds, private equity, venture capital, China-related cross-border mergers and acquisitions and foreign direct investment. She has experience counseling multinational companies in various industries and investment funds on their China-related matters ranging from setting up PRC presence to structuring investments and acquisitions in China. She is also experienced in advising international private equity fund managers on setting up PRC-focused private investment funds (including PRC onshore RMB funds) and their portfolio investments in China.

#### Key Representations

- China Jinmao, a leading real estate developer in China listed on the Hong Kong Stock Exchange, in:
  - the subscription of a 20% interest in one of its real estate project companies by Warburg Pincus, and Warburg Pincus' exit from the same investment
  - the formation of a joint venture private fund management platform with a leading international asset management company
- Silk Road Fund, a state-owned investment fund of the Chinese government

focusing on investment in countries along the One Belt, One Road, an economic development initiative primarily covering Eurasia, in its investment in an offshore fund

- Grand China Real Estate Fund Management Company in the formation of Grand China Overseas Investment Fund and its investments in U.S. real estate projects
- Ping An Life Insurance in its investments in several offshore U.S. dollar funds
- A top-tier financial services firm in its formation of a \$690 million fund that can convert U.S. dollars into renminbi and invest in companies in China
- An Asian bank in setting up one of the first groups of foreign RMB investment funds focusing on investments in high-tech industries in China (FIVCIE)
- A leading PRC-based IT group in setting up an offshore fund in the Cayman Islands focusing on equity investments in and buyout of operating companies in the Greater China region
- A large U.S.-based investment management firm in its formation of an Asia-focused fund and setting up management companies in Hong Kong and China
- A number of top-tier international financial services groups in providing offshore investment management and advisory services to National Social Security Fund (NSSF)
- AccuWeather in the establishment of its wholly foreign-owned enterprise (WFOE) and proposed joint venture with China Meteorology Authority's affiliates in Beijing to provide authorized weather information across all digital media
- KPS Capital Partners in its global acquisition of the business of Furniture Brands International Inc., including the share purchase of its operating companies in Asia
- Votorantim Novos Negócios Ltda., the private equity arm of the Brazilian financial and industrial conglomerate Grupo Votorantim, in its \$390 million sale of an iron ore mining, pipeline and port project in the State of Minas Gerais, Brazil to Honbridge Holdings Limited, a Hong Kong listed company
- Arsenal Capital, a U.S.-based private equity firm, in acquiring the worldwide

fine chemical business of Ferro (including a substantial business in Suzhou, China) valued at US\$80 million

- A group of international companies in disposing of their interests in a Shanghai-based property development company with landmark shopping malls, office buildings, condominiums and service apartments in Shanghai valued at approximately \$750 million – one of the largest private equity real estate deals in Shanghai
- A Canadian private equity firm in acquiring a PRC real estate development company holding a shopping centre development project in Shanghai valued at approximately \$540 million
- H&Q, a leading private equity firm, in connection with a sale to Starbucks of its controlling interest in an operator of more than 60 Starbucks retail stores in Beijing and Tianjin
- NeoPhotonics Corporation, a U.S.-based technology company listed on NASDAQ, in:
  - selling one of its subsidiaries in China to a PRC domestic company
  - selling several of its PRC production lines to a PRC domestic company
- ProteinSimple (formerly known as Alpha Innotech and Cell Biosciences), a U.S.-based life sciences company, in setting up its presence in China, as well as certain corporate and labor and employment matters
- Valassis Communications, a U.S.-based advertising company, in setting up its PRC presence and closing down a subsidiary in China
- China Finance Online (Nasdaq: JRJC), a PRC-based financial service company listed on NASDAQ, in its U.S. and Hong Kong corporate, regulatory and compliance matters
- GDF SUEZ, NeoPhotonics, Intellon, Powerwave Technologies, ProteinSimple, SL Industries and Valassis in their incorporation, restructuring, acquisitions, strategic alliance and operational transactions in China
- Houlihan Lokey, Inc., a U.S.-based global investment bank, on all aspects of labor issues for its PRC subsidiary in Beijing
- Creative Artists Agency, one of Hollywood's top talent agencies, on all

aspects of labor issues for its PRC subsidiary in Beijing

- SL Power Electronics Corporation, a U.S.-based supplier of high-reliability power conversion products, on all aspects of labor issues for its PRC subsidiaries in Xianghe and Shanghai
- Church & Dwight Co. Inc., a U.S.-based consumer packaged goods company, on relevant labor issues for its PRC subsidiary
- Conservation International, a U.S.-based non-government organization, on relevant labor issues for its PRC office
- A large U.S.-based fund management company, on its PRC employment contracts, non-compete and confidentiality covenants, benefits and social welfares

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#### Practices

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Corporate/Transactional, Private Equity Transactions, Privacy & Cybersecurity, Private Funds, Mergers & Acquisitions, International Labor & Employment

#### Education

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Peking University, LL.M., 2006

Shanxi Normal University Xi'an, B.A., 2003