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Kunal Dogra is a partner in the Corporate Department and a member of our global Private Equity and Mergers & Acquisitions Group.

Kunal advises on all aspects of mergers and acquisitions, including public and private transactions, joint ventures, private equity and venture capital investments, board and committee engagements, and financial advisory matters. He has broad industry experience, with particular expertise in representing domestic and international clients in cross-border matters. In the last three years alone, he has worked on over 30 publicly announced transactions with an aggregate value of more than $45 billion.

Early in his career, Kunal developed significant experience in representing technology and other growth companies through the development cycle, including commercialization efforts. He has counseled clients in a wide array of complex technology transactions, including licensing, distribution, marketing, research and product development agreements.

In addition to his transactional practice, Kunal advises in a wide range of general business law matters, notably with respect to corporate and board governance and securities law.

Matters

Significant Cross-Border Transactions:

- A consortium of international institutional investors in their $385.5 million acquisition of a significant timberland asset in Chile
- Barcelona-based Grifols S.A. in the acquisition of polyclonal antibody biotech GigaGen
- The Hospital Division of Grifols in its acquisition of software company Medkeeper
- British Telecommunications plc (BT) in its sale of certain operations and infrastructure in 16 countries across Latin America to CIH Technology Holdings.
- Grifols in its acquisition of Silicon Valley-based biopharma Alkahest
- The acquisition of the Interstate Companies by Grifols
- Grifols in its pioneering $1.9 billion investment in and strategic alliance with Shanghai RAAS Blood Products Co. Ltd., China's largest blood plasma company. This transaction was the world's first stock-for-stock deal involving a Chinese public company and an overseas public company
- Grifols in a series of series of complex cross-border transactions:
  - its strategic collaboration with Access Biologicals
  - equity investments and collaborations with emerging healthcare companies, including Alkahest, GigaGen and Singulex, and with technology company MedKeeper
- The private equity investing arm of BTG Pactual in the $1.39 billion acquisition of prime East Texas timberlands as part of a preferred equity consortium in a joint venture with CatchMark Timber Trust, Inc. (NYSE: CTT). This transaction is the largest of its kind in the U.S. since 2007
- The $1.9 billion acquisition of the blood screening business of Hologic, Inc. (NASDAQ: HOLX) by Grifols

- A lead investor in the $950 million investment round with respect to Peruvian private equity firm Enfoca. The transaction was described by the *Wall Street Journal* as “one the largest secondary deals, if not the largest, involving a Latin American private-equity manager.”
- A consortium of international institutional investors in the $403 million acquisition of Weyerhaeuser Company's (NYSE:WY) timberlands and manufacturing business in Uruguay
- Extell Development Company in its joint venture with the U.S. subsidiary of Shanghai Municipal Investment to develop the $3 billion Central Park Tower, as well as the subsequent $1.34 billion of financings of the project. Upon completion, Central Park Tower will be the tallest residential building in the world.
- A U.S. issuer in a $550 million preferred equity offering in the U.S., the EU and the Middle East.

Significant Domestic Transactions:

Real Estate

- Morgan Stanley, as financial advisor, in several high-profile transactions in the real estate sector, including:
    - Industrial Property Trust’s $4 billion sale to Prologis
    - HFF’s $2 billion sale to Jones Lang LaSalle
    - Gramercy Property Trust’s $7.6 billion sale to Blackstone
    - Corporate Property Associates 17 - Global Inc.’s $6 billion sale to W.P. Carey
    - Phillips Edison Grocery Center REIT II Inc.’s $1.9 billion sale to Phillips Edison & Company, Inc.
- First Nationwide Title in its sale to AmTrust Financial Services, Inc. (NASDAQ: AFSI).

Health Care

- Novocure Limited (NASDAQ: NVCR) in numerous transactional matters, including its $344 million initial public offering and multiple growth equity financings.
- Mitsui & Co. (U.S.A.), Inc. in the sale of portfolio company MED3000 Group, a healthcare management and technology services company, to McKesson (NYSE: MCK).
- Charterhouse Equity Partners in a number of divestitures, including the sale of Upstream Rehabilitation to Revelstoke Capital Partners.
- Cross Country Healthcare (NASDAQ: CCRN) in its acquisition of the assets of Medical Staffing Network.
- Henry Schein (NASDAQ: HSIC) in a number of acquisitions.

Financial Services

- Neuberger Berman in a number of transactional matters, including its multi-year repurchase of Lehman Brothers' approximately $1.5 billion stake in Neuberger as well as numerous private placements of its equity securities. The buyout was originally agreed to in 2011, when it was the world's largest asset management M&A transaction.
- RCS Capital Corporation (NYSE: RCAP) in multiple acquisitions and its initial public offering.

Technology/Media

- Discovery Communications (NASDAQ: DISCA) in its investment and strategic partnership with Group Nine Media, a new media holding company comprised of Thrillist Media Group, Now This Media, The Dodo and Discovery’s digital network Seeker (along with its production studio SourceFed Studios
- Numerous venture capital fund and growth company clients in over $2.75 billion of equity financings in the aggregate.
- DTCC in the formation of a strategic joint venture with FS-ISAAC to deliver software automation and services relating to cyber threat intelligence.

- Rosetta Marketing Group in its acquisition of Level Studios.
- iQor, one of the world's leading providers of business process outsourcing, in a number of matters, including a leveraged recapitalization involving affiliates of Huntsman Gay, Guggenheim and Starr International.
- Plateau Systems Ltd., a SaaS provider of talent management systems, in its sale to SAP SuccessFactors for $290 million.

Retail and Other Sectors

- Suburban Propane Partners, L.P. (NYSE: SPH), a nationwide distributor of propane, fuel oil and related products and services, as well as a marketer of natural gas and electricity, in its purchase of a 39% stake in Oberon Fuels, Inc. ("Oberon") based in San Diego, California. Oberon is a development-stage producer of low carbon, renewable dimethyl ether (rDME) transportation fuel.
- Affiliates of Bain Capital in the sale of several portfolio companies.
- Bed Bath & Beyond (NASDAQ: BBBY) in its $580 million acquisition of Cost Plus, Inc.
- Grey Mountain Partners, a private equity firm, in a number of acquisitions.
- Barneys New York, the luxury specialty retailer, in the formation of a strategic joint venture with engraved stationer Connor to deliver Connor's designs to a digital platform.
- The Light Group, a lifestyle food and beverage company that operates numerous venues for MGM Resorts International, in its sale of a controlling interest in its operating business to Morgans Hotel Group Co.

Practices

Corporate/Transactional, Private Equity Transactions, Mergers & Acquisitions

Industries

Private Equity, Asset Management, Life Sciences, Health Care

Education

Osgoode Hall Law School, J.D., 2009

Carleton University, B.A., 2006

Admissions & Qualifications

New York

Memberships

The Indus Entrepreneurs