Proskauer



Contact

Devin Cohen

Partner

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Devin Cohen is a partner in the Corporate Department and a member of Proskauer's Health Care Group.

Devin counsels leading health care organizations and private equity sponsors operating at the cutting edge of the industry on their most important transactional and regulatory matters. He has a deep understanding of both deal mechanics and the evolving regulatory landscapes in the areas of strategic investment, vertical integration, insurance and brokerage, as well as research.

Over the course of his career, Devin has advised a wide range of health care organizations and investors on value-based care arrangements and initiatives, and routinely advises insurers and providers to structure collaborative care models and Medicare Advantage. In addition, Devin has worked with clients on matters related to pharmaceutical and medical device research and development and clinical trials, including fraud and abuse considerations, human subject protections requirements, animal welfare standards, sponsored and investigator-initiated research negotiations, and compliance monitoring.

Clients value Devin's responsiveness, as well as his ability to cut through complexity to provide clear, actionable guidance. They also appreciate the strong people skills he brings to the table, which are particularly helpful in negotiations.

Devin's passion for health care extends to his community service and *pro bono* efforts in the Boston area. He works with Heading Home and other non-profits providing shelter to those in need throughout the Commonwealth of Massachusetts, among others.

Devin joins Proskauer from Ropes & Gray LLP where he was a partner in the firm's Health Care practice.

Experience

Devin regularly works with a wide range of health care organizations — including physician groups, academic medical centers, clinical networks, hospitals, dental and management services organizations, insurers, brokers/agents, pharmaceutical and medical device manufacturers, and provider organizations — as well as industry investors, across areas such as:

Health care transactions and investments

- Provide transactional and regulatory counsel to providers and investors. Examples include:
- Assisted multiple regional health plans in their mergers and acquisitions of new plans to expand insurance product offerings.
- Advised a private equity firm on its investment in an online insurance brokerage platform.
- Counsel investors on emerging state health care transaction laws, corporate practice of medicine, and MSO/DSO structuring.
- Advise multiple private sponsors on CRO and SMO investments

Value-based care arrangements

- Counsel a wide range of providers, payors, practice management organizations, vendors and industry investors in the areas of Medicare Advantage, CMMI program participation, state risk-bearing implications and insurance requirements.
- Advise on strategic partnerships and joint ventures, including innovative collaborations aimed at expanding access to value-based primary care for Medicare beneficiaries.

Regulatory and compliance

- Routinely counsel Medicare Advantage Organizations, FDRs and program vendors on Medicare Advantage regulatory and contracting standards.
- Advise investors and brokers/agencies on emerging Medicare requirements, including emerging standards related to sales commissions payments.
- Advise medical device and pharmaceutical manufacturers on regulatory standards related to customer and patient interactions, marketing and clinician education standards, industry and jointly sponsored CME, patient assistance programs, and related compliance program requirements.

Clinical research and related activities

- Regularly provide guidance on drug and drug component development/commercialization considerations for sites, investigators and sponsors.
- Routinely advise institutional and start-up manufacturers, as well as CROs and trial sites, on cutting-edge clinical trial contracting negotiations.
- Provide counsel on research affiliation agreements, including advising a large academic medical center on developing and implementing its research affiliation agreement with a local pediatric health network.
- Conduct regulatory diligence for private equity clients regarding their planned investments in companies that participate in the clinical research enterprise.
- Advise academic medical centers on research misconduct matters.

Practices

Corporate/Transactional

Industries

Life Sciences, Health Care

Education

Harvard Law School, J.D.

cum laude

Brown University, B.A.

magna cum laude

Admissions & Qualifications

Massachusetts

Memberships

American Bar Association

Boston Bar Association

Massachusetts Bar Association

American Health Lawyers Association

Awards & Recognition

Law.com New England Legal Awards, Rising Star (2026)

Best Lawyers in America, Ones to Watch (2024-2025)

Massachusetts Supreme Judicial Court, Adams Pro Bono Publico Award (2023)

Law.com and Connecticut Law Tribune New England Legal Awards, New Leaders in the Law (2023)

Massachusetts Lawyers Weekly, Excellence in the Law Awards 2023 for Excellence in Pro Bono (2023)

Heading Home “Changemakers”

Massachusetts Supreme Judicial Court, Pro Bono Honor Roll (2021)