



Contact

Daryn A. Grossman

Partner

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Daryn A. Grossman is co-chair of Proskauer's global Corporate Department. She serves as the head of the Life Sciences Group and is the former co-head of the Technology, Media & Telecommunications Group.

For over 20 years, Daryn has designed and negotiated complex technology and intellectual property transaction structures, including strategic alliances, licensing, technology development and outsourcing transactions. Her clients include a wide range of life sciences, cloud computing, digital media, Internet, software, electronics, luxury goods, retail, fashion, entertainment, telecommunications and clean technology companies.

Daryn's practice also focuses on technology mergers, acquisitions, sales and spinoffs. She represents both growth and mature companies, and counsels venture capitalists and strategic investors in evaluating intellectual property portfolios in connection with private equity investments, public offerings and mergers and acquisitions. Daryn often counsels boards of directors and management teams in navigating the critical commercial and legal issues surrounding product development and exploitation and risk mitigation.

Chambers USA describes Daryn as “skilled and resourceful.” *IAM Patent* writes: “In the IP monetization area, there is nothing crack negotiator Daryn Grossman can’t do,” adding that she has “a command of all deal types across the IP commercialization spectrum...she can go toe to toe with anybody. She just gets deals done.” Daryn has also been recognized by such publications as *The Legal 500 United States*, *Best Lawyers in America* and *IAM Licensing*.

Daryn participates in the management of the firm in various capacities. In addition to her current roles, she previously has served on the firm’s Hiring Committee, Business Development Committee and Lateral Acquisition Committee. She has also served as a partner liaison to the Proskauer Women’s Alliance and as the Administrative Partner for the Corporate Department.

Daryn is a frequent lecturer on entrepreneurship and issues related to technology, licensing and intellectual property law.

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Matters

Some recent examples of Daryn’s work include representing:

- One of the world’s largest global independent pharmaceutical companies in its strategic licensing and acquisition matters
- Amadeus IT Holding, S.A., a leading technology provider for the global travel industry, in its \$500 million acquisition of Newmarket International
- Annie’s, Inc., as intellectual property counsel, in its definitive agreement to be acquired by General Mills, Inc. for approximately \$820 million
- Ares Management LLC and the Canada Pension Plan Investment, as intellectual property counsel, in its acquisition of Neiman Marcus Group LTD Inc. for \$6 billion

- Bowlmor AMF, the world's largest operator of bowling centers, as intellectual property counsel, in its acquisition of Brunswick Corporation's bowling center business
- Celgene Corporation in the \$7.2 billion acquisition of Receptos, Inc.
- Celgene Corporation in numerous transactions, including in its collaborations and options to acquire:
 - Acetylon Pharmaceuticals
 - VentiRx Pharmaceuticals
 - VAXON Biotech
 - Northern Biologics
- Cürex Group in its technology and licensing matters relating to linking institutional foreign exchange with capital markets, including with partner FTSE to create the FTSE Cürex FX Index Series
- Grifols in numerous transactions, including:
 - \$1.85 billion acquisition of the blood screening business of its commercial partner, Hologic
 - \$1.7 billion acquisition of the diagnostics unit of Novartis
- Henry Schein in its agreement to acquire a majority interest in BioHorizons, a U.S.-based manufacturer of advanced dental implants
- Intelligent Energy in its acquisition of the portable fuel cell and disposable fuel cartridge assets of Societe Bic
- Markit, in its commercial and licensing matters, including its joint venture with Genpact Limited, to be known as Markit/Genpact KYC Services
- Mereo BioPharma, a new biopharmaceutical company, on its successful fundraising and subsequent acquisition of assets from Novartis Pharmaceuticals

- Mount Sinai (Icahn School of Medicine and Mount Sinai Innovation Partners) in its biopharma and technology licensing and collaboration matters
- The National Hockey League in a multi-year North American partnership with SAP SE aimed at transforming hockey through technology co-innovation
- Neiman Marcus Group, as intellectual property counsel, in its agreement to acquire Munich-based Mytheresa.com, a leading online retailer of luxury fashion
- Pershing LLC in a long term outsourced services relationship relating to clearance, settlement and related services to financial institutions and broker-dealers with a multinational registered investment advisor and broker-dealer
- Regenerex LLC in an exclusive license and research collaboration agreement with Novartis for the research, development, manufacturing and commercial use of Regenerex's novel allogeneic hematopoietic stem cell based therapy platform
- Sunrise Sports & Entertainment and its general partner, Clifford Viner, the sale of the Florida Panthers (NHL)

Practices

Corporate/Transactional, Copyright, Intellectual Property, Patent Law, Non-Compete & Trade Secrets

Industries

Life Sciences, Technology, Media & Telecommunications, Health Care

Education

Brooklyn Law School, J.D., 1993

Tufts University, B.A., 1988

cum laude

Admissions & Qualifications

New York

Court Admissions

U.S. District Court, New York, Eastern District

U.S. District Court, New York, Southern District

Memberships

New York City Bar (Co-Chair of Committee on Children and the Law, Subcommittee on Mediation)

New York State Bar Association

American Bar Association

New York Biotechnology Association

Intellectual Property Owners Association IP Licensing Committee

Awards & Recognition

Crain's New York Business, Leading Women Lawyers in New York City 2018

Best Lawyers in America 2008-2017

Chambers USA: Nationwide: Life Sciences: Corporate/Commercial 2012-2016

Chambers USA: Life Sciences: IP/Patent Litigation Nationwide 2009-2011

The Legal 500 United States: MT&T Technology: Outsourcing 2012-2017

The Legal 500 United States: MT&T Technology: Transactions 2011-2017

The Legal 500 United States: Healthcare: Life Sciences 2013-2014

New York Super Lawyers (Intellectual Property) 2011-2017

Euromoney Americas Women in Business Law Awards 2017: Technology

Euromoney Americas Women in Business Law Awards 2016: Shortlisted, Life Sciences and Technology

IAM Patent 1000: "Recommended Individual," Licensing 2012-2013, "Recommended Individual," Transactions 2014-2016, 2018

IAM Licensing 250 – The World's Leading Patent & Technology Licensing Lawyers (Licensing and Life Sciences Categories) 2010-2011

YWCA of New York City Academy of Women Leaders