

Contact

Antonio N. Piccirillo

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Antonio N. Piccirillo is the head of the São Paulo office and a member of the Latin America Practice Group.

Antonio's practice focuses principally on transactional and finance matters in Latin America. He has extensive experience in bank finance, securities law and corporate governance (including Sarbanes-Oxley compliance), capital markets, project finance, debt restructurings (including tender offers, consent solicitations and exchange offers), securitizations and mergers & acquisitions.

While serving on the *Fordham International Law Journal,* Antonio authored "The Metamorphosis: Expected Changes in The Brazilian Debt-for-Nature Swap Process and Policy Implications," and co-authored "A Citation Manual for European Community Materials." In 2008, he authored a chapter titled, "Bridging the Gap – Recent SEC Initiatives to Ease Burdens on Foreign Private Issuers," in *International Business Transactions with Brazil.*

Matters

Capital Markets

- Morgan Stanley, Deutsche Bank, Credit Suisse and Bank of America Merrill Lynch as underwriters in a $1 billion perpetual notes offering by Companhia Siderúrgica Nacional, one of the largest steel companies in Latin America
- Citibank, HSBC, Banco do Brasil, Bradesco BBI and Banco Votorantim as dealer managers in tender offers for up to $1 billion in senior notes by Votorantim Industrial S.A. and Companhia Brasileira de Alumínio, two wholly-owned subsidiaries of Votorantim Participações, S.A.
- Morgan Stanley, Citibank, Bradesco BBI, Banco Votorantim, Banco do Brasil and Mitsubishi UFJ Securities as underwriters in connection with the offer of $400 million notes issued by Companhia Brasileira de Alumínio (and guaranteed by its parent Votorantim Industrial S.A.) and as dealer managers in three tender offers for up to $1.1 billion in notes issued by Votorantim Industrial S.A and its affiliates
- Companhia Siderúrgica Nacional and BNP Paribas in a consent solicitation with respect to CSN's $309 million securitization bonds
- Jefferies & Company in a $100 million offering of secured notes by Ceagro Agricola Ltda., a prominent Brazilian soy and corn originator
- Jefferies & Company and Eurovest Global Securities in a $75 million offering of secured notes by Sifco S.A., a leading producer of front axles and other automotive components in Latin America
- Cia. Hering, one of the largest clothing manufacturers in Latin America, as issuer, in a R$311 million public offering of shares
- Cia. Hering in a series of restructurings related to its $100 million senior notes
- The Votorantim Group in a tender offer for $300 million in senior notes issued by an offshore subsidiary, with JPMorgan acting as dealer manager
- Queluz Securities LLP, as arranger and lead manager, in a $100 million medium-term note program for Tangará Foods, one of Brazil's leading food services companies.

- LW Securities, as arranger and lead manager, in a $150 million medium-term note program for Sistemas Integrales de Compresión S.A. de C.V. (known as Nuvoil), a Mexican oil and gas services provider.
- ING as underwriter and dealer manager in an $80 million senior note offering by Cervejarias Kaiser, one of the leading beer producers in Brazil, and a tender offer related thereto
- Tevecap S.A. (TVA), one of the leading pay television providers in Brazil, in a $250 million senior note offering and all registered exchange offers, tender offers and SEC filings related thereto
- Rádio e Televisão Bandeirantes Ltda. (TV Band), one of the leading television networks in Brazil, in a $100 million senior note offering and all related exchange offers
- Eurovest Global Securities, as lead manager, and Editora Abril S.A. (Brazil) in numerous medium-term note offerings for Editora Abril, one of the leading communications groups in Latin America
- Queluz Securities LLP as arranger and dealer of a $100 million medium term note program for Paraná Banco S.A.

Bank and Project Finance

- ABN AMRO Bank N.V., as arranger and lead manager, in a $1.4 billion loan facility for TNL PCS S.A., a subsidiary of Tele Norte Leste Participações S.A. (Telemar), one of the leading telecommunications groups in Brazil, and a series of refinancings thereof (this transaction was named “Project Finance Deal of the Year (Telecom)” by Latin Finance)
- ABI Bank Ltd., as arranger and dealer, in an airport construction financing in Antigua
- Royal Bank of Trinidad and Tobago (RBTT), as arranger and dealer, in an airport construction financing in St. Maarten
- Banco Mizuho do Brasil, as lender under a loan agreement to CPFL Energia S.A., a leading Brazilian electricity generator, distributor and utility

- Banco Mizuho do Brasil, as lender under a loan agreement to Elektro Eletricidade S.A., a leading Brazilian electricity generator
- Banco Mizuho do Brasil, as lender under a loan agreement to WEG S.A., a leading Brazilian industrial group, with guarantees provided by its affiliates WEG Equipamentos Elétricos S.A. and WEG Iberia S.L.
- Assured Risk Transfer, a project finance advisor and insurer, in structuring and funding a tower finance facility for MET Brasil, a Brazilian cell phone tower construction company, with collateral consisting of receivables arising from tower rental contracts with Vivo, a major Brazilian telecommunications company
- WestLB AG, New York Branch, as lead arranger in the financing of a container port facility in Colombia for Sociedad Portuaria Terminal de Contenedores de Buenaventura S.A.
- WestLB AG, New York Branch, as arranger and lead manager, in a series of sale-leaseback transactions involving oil platforms operated by Petróleo Brasileiro S.A. - Petrobras
- WestLB AG, New York Branch and BCI Asesoria Financiera S.A., as lead arrangers, in an $82 million securitization of export receivables for David del Curto S.A., the largest exporter of fruit products in Chile
- WestLB AG, New York Branch, as arranger and administrative agent, in a ¥7.0 billion secured loan to Pulte México, a prominent homebuilder, and several affiliates thereof
- WestLB AG, New York Branch, as arranger and certificate holder in an export receivables securitization program for Minera Autlan S.A. de C.V., guaranteed by Grupo Ferrominero, one of the leading exporters of ferrous manganese in Mexico
- WestLB AG, New York Branch, as lead lender, in a $220 million oil platform financing for Queiroz Galvão S.A., one of the leading engineering and construction companies in Brazil
- Banco Itaú-BBA, HSBC and Banco Votorantim, as lead arrangers, in a $475 million financing of two oil drillships operated by the Schahin Group, one of the

leading engineering and construction companies in Brazil

- Assured Risk Transfer in structuring and funding a $50 million export finance facility for Vicentin S.A., a leading Argentine commodities producer, through its Uruguayan branch

Mergers & Acquisitions

- Banco Santander, Banco Votorantim, Banco do Brasil and Banco BTG Pactual in the formation of a $971.5 million joint venture with CEMIG, one of the largest electricity distributors in Brazil, based in the state of Minas Gerais, and the acquisition of a 26% equity interest in Light S.A., the largest electricity distributor in the state of Rio de Janeiro
- Usina Moema Participações S.A. and its shareholders in an $896 million transaction with two Brazilian subsidiaries of leading global agribusiness and food company Bunge Limited under which one Bunge subsidiary became the 100 percent owner of Moema
- New Era Cap Co. Inc., the largest and fastest-growing headwear manufacturer in the U.S., in its acquisition of 80% of the capital stock of its Brazilian distributor, Marc4 Ltda
- Instituto Biochimico, a Brazilian pharmaceutical company, in the sale of its Cutenox product line to Agila Marketing, the Brazilian subsidiary of Mylan, Inc., the U.S. pharmaceutical company
- The Coty group in a joint venture agreement with Avon´s Brazilian subsidiary for the license, supply and resale of cosmetic products in Brazil
- Bossa Nova Imobiliária in a real estate franchise agreement with Sotheby's International covering the states of São Paulo, Rio de Janeiro and Bahia
- Tevecap S.A. in the sale of its interests in Galaxy Latin America (DirecTV) to Hughes International

Practices

Latin America, Borrower Finance, Financial Restructuring and Special Situations, Infrastructure Debt, Capital Markets, Global Finance

Industries

Financial Services, Private Capital

Market Solutions

Environmental, Social and Corporate Governance (ESG)

Education

Fordham University School of Law, J.D.
Managing Editor, *Fordham International Law Journal*
Georgetown University Walsh School of Foreign Service, B.S.F.S.
Pontifícia Universidade Católica do Rio de Janeiro
(Study Abroad)

Admissions & Qualifications

São Paulo (Consultor em Direito Estrangeiro)
New York

Memberships

New York State Bar Association
Ordem dos Advogados do Brasil – Consultor em Direito Estrangeiro

Awards & Recognition

Chambers Latin America: Banking & Finance 2009-2024
Chambers Latin America: Banking & Finance: International: Brazil 2009-2020
Chambers Latin America: Capital Markets 2009-2021, 2023
Chambers Latin America: Capital Markets: International: Brazil 2009-2020
Chambers Latin America: Corporate/M&A: International: Brazil 2013-2018, 2023
Chambers Latin America: Projects 2009-2021
Chambers Global: Brazil: Corporate: International 2012-2016
Chambers Global: Brazil: Banking & Finance: International 2017-2020, 2023-2026
Chambers Global: Brazil: Capital Markets: International 2017-2020
Chambers Global: Brazil: Brazil: Corporate M&A: International 2017-2019
Chambers Global: Latin America-wide: Banking & Finance 2012-2024

Chambers Global: Latin America-wide: Capital Markets 2012-2021

Chambers Global: Latin America-wide: Projects 2012-2021

The Legal 500 Latin America: Banking & Finance: International Firms 2012-2024, 2025

The Legal 500 Latin America: Capital Markets: International Firms 2012-2024, 2025

The Legal 500 Latin America: Corporate and M&A: International Firms 2012-2019, 2021-2025

Best Lawyers in Brazil 2014-2025

Languages

Portuguese, Spanish, Italian