



Contact

Andrew H. Kleiman

Partner

New York

+1.212.969.3133

akleiman@proskauer.com

Andrew Kleiman is a partner in the Mergers & Acquisitions, Hospitality, Gaming & Leisure and Latin America practice groups. Andrew has had significant roles in numerous acquisition transactions, joint ventures, and general corporate matters covering a broad array of industries.

A native Spanish speaker, Andrew was born and lived in Guatemala until immigrating to the United States in 1992.

Matters

Examples of Andrew's significant transactions include the representation of:

- AccorHotels' \$2.7 billion acquisition of Fairmont Raffles Hotel International, the Toronto-based parent company to the Fairmont, Raffles and Swissôtel brands.
-

Celgene Corporation, in various transactions, including:

- its \$625 million acquisition of EngMab AG, a Swiss biotech that develops blood cancer immunotherapy products;
 - its strategic collaboration and option to acquire Lycera Corp., a biotech company developing treatments for autoimmune diseases and cancers.
 - its strategic collaboration with Inception IBD, a biotech company developing treatments for ulcerative colitis and Crohn's disease, including Celgene's minority investment in the Company and a warrant to acquire Inception IBF upon conclusion of the collaboration; and
 - its strategic collaboration with, and \$35 million option to acquire, VentiRx Pharmaceuticals
- Santiago based Latin America Power (LAP) in its agreement (which was subsequently terminated) to be sold to Sun Edison, Inc. LAP is a portfolio company of P2 Brasil, an infrastructure fund set up by Patria Investimentos and Promon, and BTG
 - The private equity arm of BTG Pactual, the largest independent investment bank in Latin America, in its acquisitions of the Timber Group LLC and the Regions Timberland Group - which acquisitions combined to create one of the largest timber asset management platforms in the world.
 - Iochpe-Maxion, a publicly traded Brazilian company, in its \$725 million acquisition of Hayes-Lemmerz
 - The shareholders of JGB Bank N.A., in the sale of JGB Bank to Sabadell United Bank, a subsidiary of Banco Sabadell
 - Banco GNB Sudameris, S.A. a Colombian banking institution, in its \$400 million acquisition of HSBC Bank's operations in Colombia, Paraguay, Peru and Uruguay
 - Henry Schein, Inc., in its acquisition of a majority interest in SmartPak Equine, LLC, and in its joint venture with Oak Hill Capital Partners in respect thereof

- Cerveceria Costa Rica S.A., in its \$388 million acquisition of North American Breweries Holdings, LLC, from affiliates of KPS Capital Partners
- Votorantim Novos Negocios, the private equity arm of the Votorantim Group, in its sale of an iron ore mining project to Honbridge, a Hong Kong Stock Exchange-listed company
- Votorantim Metais Ltda. in its \$295 million acquisition of certain subsidiaries of Aleris Inc. comprising Aleris's zinc dust and zinc recycling business
- UBCI in its \$1.5 billion sale of Banco Cuscatlán to Citigroup
- Zumba Fitness in the sale of a minority interest to private equity firms The Raine Group and Insight Venture Partners
- Netcordia Inc. in the sale of Netcordia Inc. to Infoblox Inc.
- Shareholders of Global Drilling Corporativo, a Mexican oil services company, in the sale of Global Drilling to Weatherford International

Practices

Mergers & Acquisitions, Private Equity Transactions, Latin America

Industries

Asset Management , Hospitality, Gaming & Leisure, Private Equity, Life Sciences, Private Equity Real Estate

Education

University of Southern California Law Center, J.D., 2005

Washington University, B.B.A., 1998

Admissions & Qualifications

New York

Memberships

American Bar Association

New York Bar

Awards & Recognition

The Legal 500 United States: Media, Technology and Telecoms: Telecoms and
Broadcast: Transactional 2019

Languages

Spanish