



Contact

Ana Vermal

Partner

Paris

+33.1.53.05.68.16

New York

+1.212.969.3233

avermal@proskauer.com

Ana Vermal is a quadrilingual common law and civil law litigator specializing in international arbitration.

She represents corporations from around the world in complex arbitrations arising out of their cross-border business transactions such as acquisitions, joint ventures, distribution and licensing agreements. Ana handles arbitral proceedings under the rules of all major arbitral institutions. Ana is also frequently appointed to serve as arbitrator. She is a member of the ICC International Court of Arbitration.

In addition, Ana represents clients before courts in France and the United States, particularly in connection with the enforcement of awards.

The wealth of Ana's legal and cultural experience is highly sought after by our clients. An Argentine national, she has lived in Germany, Spain, the United States and France, and is fluent in English, French, Spanish and German. Ana is qualified to practice in both New York and Paris.

Chambers Global notes that "clients highlight her 'extremely strong courtroom presence and strong cross-examination skills'," while *The Legal 500 Paris* reports that "the 'excellent and remarkable' Ana Vermal impresses with her 'strategic acumen.'"

Ana serves as the Argentine representative to the ICC Commission on Arbitration and ADR, and is a frequent speaker on international arbitration topics.

Matters

Recent representations include:

- Swiss pharmaceutical development company in arbitration held in Washington D.C. under the CPR international arbitration rules against U.S. foundation arising out of a charitable funding agreement.
- U.S. industrial company in a post-acquisition dispute involving price adjustment and indemnities against a Chinese buyer of several subsidiaries in Hong Kong, in a HKIAC-administrated UNICTRAL arbitration.
- A European recruitment company in an ICC arbitration based in London arising out of indemnification obligations relating to a terrorist attack.
- An Italian construction company in the enforcement of an arbitration award against an African state before a federal court in Washington D.C.
- A Panamanian investment company in an ICDR arbitration based in New York with its joint venture partner concerning the management and conduct of their mobile telecommunications business in Panama.
- A United States company in the partial annulment of an award before a federal court in New York.
- A UK-based supplier of diagnostic devices in an arbitration arising out of the wrongful termination of its distribution contract by a Japanese manufacturer, held in Kyoto under the auspices of the Japanese Arbitration Association.
- A Spanish hospitality group in an ICC arbitration in Spanish, based in Paris, relating to the acquisition of a company in Argentina.
- A US diversified holding company in three ICC/ICDR arbitrations relating to the management and sale of a telecommunications company in the Caribbean.
- Colgate-Palmolive in a series of ICC arbitrations in Geneva with one of its

North African distributors and local manufacturers arising out of the termination and wrapping-up of their business relationship.

- A major Asian construction company in an ICC arbitration in Paris against an African government following the termination of a construction contract to rebuild the country's main highways.
- A U.S. petroleum company in an ICC arbitration in Paris arising out of oil drilling contracts in Middle Eastern country.
- A German industrial conglomerate in an ICC arbitration in a complex post-acquisition dispute with a U.S. company in Paris.

Practices

International Arbitration, Asset Management Litigation, Latin America, White Collar Defense & Investigations

Industries

Asset Management , Private Equity

Education

University of San Diego School of Law, LL.M., 2000

Sorbonne Scholar

University of Paris I, Pantheon Sorbonne, D.E.A., 1999

With Honors

University of Paris I, Pantheon Sorbonne, MAIT, 1998

With Honors

Admissions & Qualifications

New York

Paris

Memberships

International Bar Association (Arbitration Committee)

American Bar Association (International Law and Practice Section)

New York City Bar

London Court of International Arbitration

Arbitral Women

Club Español de Arbitraje

[Awards & Recognition](#)

Chambers Europe: France: Dispute Resolution: International Arbitration - 2017-2018, Up & Coming 2019

Chambers Global: France: Dispute Resolution: International Arbitration - Up & Coming 2017-2019

The Legal 500 Paris: International Arbitration: Disputes 2012-2014, 2016-2018

Option Droit & Affaires

Décideurs Stratégie Finance et Droit

Who's Who Legal: Arbitration 2018

Best Lawyers in France 2020

[Languages](#)

English, French, German, Spanish