

Contact

Ana Vermal

Partner

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Ana Vermal is co-head of Proskauer's International Arbitration Group.

Companies turn to Ana when their most significant cross-border disputes require not only legal precision, but strategic judgment, cultural fluency, and the ability to navigate seamlessly between civil law and common law traditions. A seasoned quadrilingual lawyer qualified in both New York and Paris, Ana brings 25 years of experience representing corporations from around the world in high-stakes international arbitrations arising from acquisitions, joint ventures, distribution agreements, licensing arrangements, and other cross-border transactions.

Widely recognized as both an advocate and an arbitrator, Ana is regularly entrusted with significant international disputes under the rules of the world's leading arbitral institutions and across a broad range of industries and jurisdictions. She is known for her ability to master the legal, factual, and cultural dimensions of a dispute and translate that understanding into persuasive advocacy.

Ana's experience sitting as an arbitrator gives her a distinctive perspective as counsel, informing her approach to case strategy, evidentiary presentation, witness examination, and advocacy before international tribunals. Clients value her ability to anticipate how arbitrators evaluate legal arguments, assess evidence, and approach

decision-making.

Ana’s standing in the international arbitration community is reflected in her extensive institutional leadership. Most notably, she served for six years on the International Court of Arbitration of the International Chamber of Commerce (ICC), the world's leading arbitral institution. As a member of the Court, she participated in the supervision of ICC arbitrations worldwide, including decisions concerning the appointment and challenge of arbitrators and the scrutiny and approval of awards. This experience provided her with a rare, behind-the-scenes perspective on the administration and adjudication of international disputes at the highest institutional level.

Ana also plays a leading role in shaping the future of international arbitration. She co-chairs the International Bar Association’s Task Force on AI in International Arbitration, bringing together practitioners from around the world to address the opportunities and challenges presented by emerging technologies in dispute resolution. She also serves on the Arbitration Council of the DIS, is the immediate past vice chair of the IBA's Arbitration Committee, serves on the boards of Paris Place d’Arbitrage and the Swedish Arbitration Association, and is the Argentine representative to the ICC Commission on Arbitration and ADR.

Ana’s international background is central to the value she brings to clients. An Argentine and Spanish national, she has lived in Germany, Spain, the United States, and France, and is fluent in English, French, Spanish, and German.

Ana is widely recognized for her strategic insight and advocacy. Chambers Global reports that clients praise her “extremely strong courtroom presence and strong cross-examination skills.” The Legal 500 EMEA describes her as “a great strategic thinker” who “shows an unmatched commitment to her clients and a knowledge and understanding of case law and the intricacies of each case that distinguish” her. Who’s Who Legal recognizes Ana as a “brilliant and insightful counsel with vast knowledge of international arbitration proceedings,” and highly commends her expertise in post-M&A and contractual disputes.

Matters

Recent representations include:

- Brazilian industrial company in several ICC arbitrations seated in New York arising out of breaches of representations and fraudulent omissions in connection with the acquisition of an Argentine company governed by New York law.
- French industrial company in an ICC arbitration seated in London arising out alleged misrepresentations with respect to the sale of a subsidiary to a U.S. purchaser governed by French law.
- Swiss pharmaceutical development company in arbitration held in Washington D.C. under the CPR international arbitration rules against U.S. foundation arising out of a charitable funding agreement.
- U.S. information technology company against insurance company in litigation in the United States to partially vacate a $130 million arbitral award.
- U.S. industrial company in a post-acquisition dispute involving price adjustment and indemnities against a Chinese buyer of several subsidiaries in Hong Kong, in a HKIAC-administrated UNICTRAL arbitration.
- A European recruitment company in an ICC arbitration based in London arising out of indemnification obligations relating to a terrorist attack.
- An Italian construction company in the enforcement of an arbitration award against an African state before a federal court in Washington D.C.
- A Panamanian investment company in an ICDR arbitration based in New York with its joint venture partner concerning the management and conduct of their mobile telecommunications business in Panama.
- A United States company in the partial annulment of an award before a federal court in New York.
- A UK-based supplier of diagnostic devices in an arbitration arising out of the wrongful termination of its distribution contract by a Japanese manufacturer, held in Kyoto under the auspices of the Japanese Arbitration Association.
- A Spanish hospitality group in an ICC arbitration in Spanish, based in Paris, relating to the acquisition of a company in Argentina.

- A US diversified holding company in three ICC/ICDR arbitrations relating tothe management and sale of a telecommunications company in the Caribbean.
- Colgate-Palmolive in a series of ICC arbitrations in Geneva with one of its North African distributors and local manufacturers arising out of the termination and wrapping-up of their business relationship.
- A major Asian construction company in an ICC arbitration in Paris against an African government following the termination of a construction contract to rebuild the country's main highways.
- A U.S. petroleum company in an ICC arbitration in Paris arising out of oil drilling contracts in Middle Eastern country.
- A German industrial conglomerate in an ICC arbitration in a complex post-acquisition dispute with a U.S. company in Paris.

Practices

International Arbitration, Asset Management Litigation, Latin America

Industries

Asset Management, Private Capital, Private Equity

Education

University of San Diego School of Law, LL.M.
Sorbonne Scholar
University of Paris I, Pantheon Sorbonne, D.E.A.
With Honors
University of Paris I, Pantheon Sorbonne, MAIT
With Honors

Admissions & Qualifications

New York
Paris

Memberships

Member, Arbitration Council of the DIS (Deutsche Institution für Schiedsgerichtsbarkeit)

International Bar Association (Vice Chair, Arbitration Committee)

American Bar Association (International Law and Practice Section)

New York City Bar

London Court of International Arbitration

Arbitral Women

Club Español de Arbitraje

Awards & Recognition

Best Lawyers in France: Arbitration and Mediation / International Arbitration 2027 (recognized since 2020)

Best Lawyers in America: International Arbitration – Commercial, 2026-2027

Who's Who Legal / Lexology: Arbitration - Highly Recommended, 2025

Option Droit & Affaires: International Arbitration, 2025

Leaders League / Décideurs Magazine (France): International Arbitration – Highly Recommended, 2025

Leaders League / Décideurs Magazine (France): Arbitrators – Highly Recommended, 2025

Languages

English, French, German, Spanish