Latin American Investment: New York

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New York

Band 4

Latin American Investment

The Firm: While this firm is increasingly acclaimed for the strength of its São Paulo office, New York remains an important hub for its Latin America practice, especially in M&A. Among its recent work in that space, it advised Colombian financial institution Banco GNB Sudameris on the acquisition of HSBC's assets in four Latin American countries, including Colombia. It continues to expand its Latin American client base, recently adding Brasbunker Participações and Colombian cable manufacturer Procables.

Sources Say: "A bilingual team that is culturally savvy, which can be crucial for certain transactions."

Key Individuals: Practice head Carlos Martinez advises on finance, M&A and securities matters across the region. His recent work includes advising Cervecería Costa Rica on its $388 million acquisition of North American Breweries Holdings.

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