

Capital Markets: REITs – Chambers USA 2012

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National

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The Firm: Proskauer is instantly recognized as a force in the non-traded REIT space and has long been involved in the creation of novel structures to facilitate capital raising. Key clients include AIG Global Investment, The Lightstone Group and Reunion Hospitality Trust. The team recently represented Maryland-based American Realty Capital in its \$70 million IPO of common stock.

Key Individuals: The vastly experienced Peter Fass heads the firm's real estate capital markets group from New York. He has advised a great array of issuers, underwriters, lenders and investors on real estates securities transactions.

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- **Peter M. Fass**