Proskauer Advises on Sale of Broadway Licensing Global

May 8, 2025

NEW YORK, May 8, 2025 – Leading international law firm Proskauer today announced that it advised on the sale of Broadway Licensing Global to Concord, the world's leading independent music company. BLG's family of imprints, Broadway Licensing, Dramatists Play Service, Playscripts and Stage Rights, will now become part of Concord Theatricals. The acquisition does not include Stageworks or the Broadway On Demand streaming service.

BLG and its family of imprints represent one of the greatest collections of authors and rightsholders around the globe, including David Auburn, Jocelyn Bioh, Jackie Sibblies Drury, Richard Greenberg, Lauren Gunderson, Katori Hall, David Henry Hwang, Branden Jacobs-Jenkins, Michael Korie, John Leguizamo, Matthew López, Martyna Majok, Martin McDonagh, Conor McPherson, Alan Menken, Arthur Miller, Lynn Nottage, John Patrick Shanley, Sam Shepard, Tom Stoppard, Paula Vogel, Tennessee Williams, Doug Wright, Harry Potter Theatrical Productions, Hasbro and Mischief Worldwide.

Formed in 2018, Concord Theatricals is the world's most significant theatrical company, comprising the catalogs of Rodgers & Hammerstein Theatricals, Tams-Witmark, Samuel French and The Andrew Lloyd Webber Collection, plus dozens of new signings each year. It is the only firm providing truly comprehensive services to creators and producers of plays and musicals, including theatrical licensing, music publishing, script publishing, cast recording and first-class producing. As a Broadway producer and record label, the company has won three Tony Awards® and two GRAMMY Awards® in the past six years.

The Proskauer team was led by partner Jeff Horwitz, senior counsel Lara Miller and associate Laura Addicott and assisted by associates Hilary Finkelstein and Dorehn Coleman (M&A). It also included partner Jean Bertrand and associate Bowon Koh (Tax); partner Peter Sherwin (Litigation); senior counsel Katrine Magas (EBEC); and partner Wai Choy (Intellectual Property).

About Proskauer

The world’s leading organizations and global players choose Proskauer to represent them when they need it the most. With 800+ lawyers in key financial centers around the world, we are known for our pragmatic and commercial approach. Proskauer is the place to turn when a matter is complex, innovative and game-changing. We work seamlessly across practices, industries and jurisdictions with asset managers, private equity and venture capital firms, Fortune 500 and FTSE companies, major sports leagues, entertainment industry legends and other industry-redefining companies.

Our premier M&A practice is distinguished by the combination of our transactional strength and deep sector knowledge. We are a destination firm for large-cap and middle-market deals with extensive expertise in the structural, cultural and procedural issues that are often at the center of complex, cross-border transactions. From London to New York, Paris to Los Angeles and across the globe, organizations turn to our lawyers for their most significant and transformative transactions. Our multi-disciplinary team offers actionable insights, sophisticated strategies and creative solutions that drive commercial success for our clients.

Related Professionals

- **Jeffrey A. Horwitz**
  Partner
- **Laura A. Addicott**
  Associate
- **Jean M. Bertrand**
  Partner
- **Bowon Koh**
  Senior Counsel
- **Peter J.W. Sherwin**
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- **Wai L. Choy**
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