

Proskauer Bolsters Private Equity Real Estate Group with Addition of Partner Robert Shmalo

November 5, 2021

Shmalo will Help Grow the Firm's Multi-Disciplinary Real Estate Practice

NEW YORK, November 5, 2021 - Proskauer, a leading international law firm, today announced that <u>Robert Shmalo</u> has joined the Firm as a partner in the Real Estate Practice of the New York office, further strengthening the Firm's Private Equity Real Estate Group.

"Rob's particular expertise and experience in advising real estate investors with a deep level of industry knowledge fits precisely into our strategy of delivering a full range of premium real estate services," said Partner Ron Sernau, co-chair of the Firm's Real Estate Practice and co-head of the Private Equity Real Estate Group. "His experience will help us grow our multi-disciplinary practice that the market recognizes as being one of the few groups in large firms that focuses on delivering specialized services for real estate companies and lenders and investors."

With more than 15 years of experience, Rob's practice focuses on representing private equity firms, investors and participants in complex transactions involving a wide variety of uses of real estate. Rob also works closely with real estate companies acquiring, developing and managing real estate investments.

"Rob's experience representing sophisticated private equity and other investors in joint ventures and other transactions will allow him to deliver successful results for our clients, helping them expand their businesses and break into new domestic and international markets. We are excited to welcome him to Proskauer," said Partner Jeff Horwitz, co-head of the Firm's Private Equity Real Estate Group and co-head of the Hospitality, Gaming & Leisure Group.

Rob joins a growing Proskauer team that advises on the world's most complex matters involving real estate and location-based businesses. As the Firm continues to represent the world's largest and fastest-growing real estate and hospitality companies in joint ventures, acquisitions, financings, and bankruptcy and restructuring, Rob will help bolster the Firm's Private Equity Real Estate Group. From representing global hospitality and entertainment companies to investment management firms, he has experience advising clients across a range of industries on mid-market to mega deals.

"The lawyers in Proskauer's Private Equity Real Estate Group are sought out by clients from around the globe for their strategic and creative approaches to handling all types of real estate transactions," said Rob Shmalo. "I am thrilled for the opportunity to join this dynamic team and serve alongside them as key advisors to the world's largest real estate, hospitality and entertainment companies."

Rob received his Bachelor's Degree from New York University and J.D. from Benjamin Cardozo School of Law. He joins Proskauer from Weil, Gotshal & Manges LLP.

About Proskauer

We are 725+ lawyers serving clients from 12 offices located in the leading financial and business centers in the Americas, Europe and Asia. The world's leading organizations, companies and corporations choose us to be their representatives in their most critical situations. But more, they consider Proskauer a strategic partner to drive their business forward. We work with asset managers, major sports leagues, Fortune 500 companies, entertainment industry legends and other industry-redefining companies.

Proskauer's Real Estate Practice and Private Equity Real Estate Group handle complex real estate transactions worldwide for a broad spectrum of clients, including sovereign wealth funds, institutional and specialty lenders, developers, private equity real estate funds, investment banks, pension funds, domestic and foreign investors, REITs, sports stadium owners and corporate owners of real estate. Our lawyers know how to solve the most difficult and multifaceted legal issues in real estate and hospitality. We offer clients unmatched experience and combine it with a level of sophistication and care only the most experienced lawyers can provide.

Related Professionals

- Robert C. Shmalo
 Partner
- Ronald D. Sernau
 Partner
- **Jeffrey A. Horwitz**Partner